



In 2014 Scotland Welcomes the World

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Mr Paul Johnson

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Our ref: FOI /14/ 01187

20 August 2014

Dear Mr Johnson

Further to my letter of 16 July 2014, I have now completed my review of our failure to respond to your request under the Freedom of Information (Scotland) Act 2002 (FOISA) for information on the following:

“Mrs Salmond recently accompanied the First Minister to the US for Tartan Week. Who funded her trip? What were the costs of her trip flight, hotels? What was the purpose of her visit? What public engagements did she undertake.”

Regrettably your request was not allocated correctly on receipt, which in turn led to a longer time than preferable to respond. May I take this opportunity to apologise for the length of time it has taken to respond.

In accordance with section 21(4) of FOISA, I have also reached a decision on your request and can provide our response to your original request below.

As in previous years, the Scottish Parliament sent a cross party delegation to the US for Scotland Week, this year comprising the Presiding Officer, the Rt Hon Tricia Marwick MSP, Linda Fabiani MSP and Rhoda Grant MSP. Further details of the visit can be found online at:

<http://www.scottish.parliament.uk/newsandmediacentre/75128.aspx>

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The overall purpose of this year's Scotland Week was to encourage economic investment and secure jobs for Scotland; promote VisitScotland's Homecoming 2014 tourism campaign; and engage with a number of prestigious global institutions and key influencers to demonstrate that Scotland is open for business and promote the strength and competitiveness of Scotland's key sectors.

Key highlights of the visit included:

- Announcing 1075 new and secured jobs for Scotland.

Company	Sector	Jobs	Location
Portfolio Recovery Associates	Credit management	397	Kilmarnock
Ceridian	Financial services	130	Renfrew
Owen Illinois	Glass packaging	328 (safeguarded)	Alloa
Kaiaam	Optical components	103	Livingston
A J Gallagher	Insurance	67	Glasgow
National Oilwell Varco	Oil and gas services	50	Glenrothes

- Leading a New York Scotland Week Trade Mission of 17 Scottish companies.
- Delivering a keynote address at the prestigious Bloomberg New Energy Summit declaring Scotland's green energy ambition. The summit was also addressed by the US Secretary of Energy, Dr Ernest Moniz, Jill C Anderson Chief of Staff of the New York Power Authority, and Michael Bloomberg.
- Opening of renewable technology company Smarter Grid Solutions first overseas office. Smarter Grid Solutions has already won a contract to model and simulate micro-grid applications for the New York metro area. The First Minister met with Chairman Robert Armour, CEO Gerry Docherty and CTO Bob Currie.
- Delivering the inaugural Caledonian Lecture, entitled 'The Common Weal', at Glasgow Caledonian University New York campus - the first university in the United Kingdom to open a campus in New York.
- Officially starting the annual Scotland Run where 10,000 people registered to participate in the 10k run in Central Park which was covered by WNBC, WABC, WPIX and BBC.
- Addressing an event marking the 50th Anniversary of Edinburgh Napier University.
- Announcing that sales by the independent brewery, Innis & Gunn, increased by 9,000% and welcomed the US Government lifting the Scotch Beef ban for the first time in over 20 years.

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The First Minister undertook the following business meetings:

- Meeting with Ken Donnelly, Director Bank of America, Global Banking and Markets Risk; Suzanne Buchta, MD, Green Debt Capital Markets (Green Bond); John Lynch, MD, EMEA Sector Head, Energy Renewables; Alexandra Liftman, Global Environment Executive, Bank of America.
- Meeting with Rupert Murdoch, Executive Chairman of News Corp and Chairman and CEO of 21st Century Fox and participating in an audience interview and Q&A hosted by the Wall Street Journal which was live streamed to over 1000 people, with the top three countries being USA, UK and Canada.
- Attended a meeting at Citibank HQ with Bill Mills, CEO North America and Alan S MacDonald, Chief Client Officer (he is also Vice Chairman of Citibank; Chair of Citigroup's Pension Fund Committee; Chairman of Citigroup's Private Equity Funds Committee and member of the Business Development and Business Practices Committees).
- Meeting with David M Cote, Chairman and CEO of Honeywell.
- Meeting with Huntington Ingalls Pete Diakun Vice President of Energy Programs (also President of Newport News Industrial Corp. (NNI) and Newport News Energy); Mike Duman Program Director of Newport News Shipbuilding & Vice President, Newport News Energy); Tim Wilkins Founder, Paliria Energy.
- Meeting with PRA UK Steve Frederickson - Chairman, President and CEO, Donald Redmond - Vice President, Government Relations.
- Meeting with Arthur J Gallagher & Co. Alastair Hissett - Chief Accounting Officer Glasgow for Arthur J. Gallagher International/Giles Insurance Brokers and Douglas K. Howell- Chief Financial Officer Arthur J Gallagher & Co, Itasca, Illinois.
- Meeting with National Oilwell Varco (50 new jobs announced): Clay C Williams – Chief Executive Officer.
- Meeting with Ceridian Stuart Harvey - Chief Executive Officer and President of Ceridian Corporation.

As the US is the largest inward investor into Scotland, it is important that this lucrative business relationship is built on. The engagements undertaken as part of this programme have delivered tangible benefits to Scotland with more than 1,000 jobs announced and further investment in years to come.

Details of the First Minister's and Mrs Salmond's programme were published on the Scottish Government website (20 April 2014) at the link below:

<http://news.scotland.gov.uk/News/FM-hails-1000-Scotland-Week-jobs-ba3.aspx>

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Mrs Salmond accompanied the First Minister on his visit to New York for Scotland Week and as such had an official programme of engagements. As well as her role accompanying the First Minister on a number of his official engagements, the programme included meetings with Gino Francesconi, the Carnegie Hall's Museum Director and Archivist; Scottish sculptor Andy Scott, creator of the hugely popular Kelpies statues; and a fact-finding visit to High Line Park to see how the community-led project combines regeneration and conservation.

The First Minister was accompanied by Mrs Salmond, two members of his private office and a special adviser. The First Minister and his team stayed at the Essex House Hotel. The total cost of their stay was as follows:

Flights	Accommodation	Travel	Total
£9,865.50	£4,885.87	£183.23	£14,934.60

If you are unhappy with the outcome of this review you have the right to appeal to the Scottish Information Commissioner about our decision within 6 months of receiving this letter. You can contact the Commissioner at:

The Scottish Information Commissioner  
Kinburn Castle  
Doubledykes Road  
St Andrews  
Fife  
KY16 9DS

E-mail: [enquiries@itspublicknowledge.info](mailto:enquiries@itspublicknowledge.info)  
Telephone: 01334 464610

Should you then wish to appeal against the Commissioner's decision, there is a right of appeal to the Court of Session on a point of law only.

Yours sincerely,

Julie Carr.

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