

Vanguard e-mail correspondence

Darren Pearce

From: Toby Rubbra [toby.rubbra@vanguardconsult.co.uk]
Sent: 27 January 2011 18:36
To: Darren Pearce
Subject: Re: Vanguard Methodology - IPR

Importance: High

Darren

I can confirm that although the License Agreement to use the Vanguard Method is in place between Vanguard Consulting Ltd and those individual Consultants delivering the Vanguard Method, in terms of any procurement or contracting to deliver the Vanguard Method with clients, this is all conducted between Vanguard Consulting Ltd and the Client and NOT between the Client and Licensed Consultants. As such I can therefore confirm that to date, in terms of any client wanting to procure the Vanguard Method, this HAS to be conducted with Vanguard Consulting Ltd and therefore there are no other providers in the marketplace who can provide the Vanguard Method.

Trust this clarifies the situation.

Best wishes

Toby

On 27/01/2011 18:01, "Darren Pearce" <Darren.Pearce@stoke.gov.uk> wrote:

Hi Toby

As discussed, I would be very grateful if you could send me a response to my e-mail by return.

Many Thanks,

Darren

From: Darren Pearce
Sent: 14 January 2011 14:16
To: 'Toby Rubbra'
Subject: RE: Vanguard Methodology - IPR

Toby

Thank you for your response.

Sorry, but can you confirm more clearly that Vanguard have not licenced the IPR rights to the 'Vanguard Methodology' out to another provider outside Vanguard Consulting Ltd. Essentially, that there are no other providers who can provide the 'Vanguard Methodology'.

Regards,

Darren

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