## Amgueddfa Cymru - National Museum Wales Nodyn diogelu **Bwrdd yr Ymddiredolwyr** Cover note **Board of Trustees** Dyddiad y cyfarfod / Date of meeting Rhif agenda / Agenda number 27 September 2012 Teitl y papur / Paper title Awdur / Author Director General's Report Quarter 1 (April -**David Anderson** June) 201-2013 **Dyddiad /** Date Cyfrinachol? / Private and confidential? 24 Septebmer 2012 ü yn ôl y galw / as appropriate Na / No ü le / Yes Disgrifiad byr / Brief description The Quarter one report covering performance agains Vision Map Key Objectives and visitor figures to sites and the website.

Adnoddau angenrheidiol Resource implications and requirements	ü yn ôl y galw neu rhowch manylion / as appropriate or describe
<b>Dim</b> None	
O fewn y gyllideb bresennol Within existing budgets	ü
Adnoddau angenrheidiol – manylion a chost Resources required – details and cost	
Gofynnir i aelodau / Members are asked to	ü yn ôl y galw / as appropriate
Trafod a chytuno Discuss and approve	
Derbyn gwybodaeth a briffio Receive information and be briefed on	ü
Derbyn a nodi Receive and note	



# Director General's Report Q1 (April – June) 2012-2013

Vision Map Key Objective (Perspective)	Quantitative Indicator	Previous year out- turn	Annual Target (quarterly target)	Out-turn to end of Quarter 1	Qualitative Report (April – June 2012)
World-class museum spaces (The People of Wales)	Number of visits*	1,690,340	1,600,000 (471,700)	480,330	At St Fagans: National History Museum, work has continued on the development of the HLF Bid and planning and listed building consent has been submitted. The transport plan has been developed and discussions with stakeholders are ongoing. Options for the redevelopment of the National Roman Legion Museum have been scoped. In relation to improved signage, a new corporate banner has been installed at each of the sites.  Progress against milestones = green
International reputation (The People of Wales)	Number of venues to which loans made across the world*  Number of international collaborations	312 (99 in Wales) New Indicator	310 100	277 (92 in Wales) 92	A proposal has been developed for an exhibition to travel to Chongqing (March 1 <sup>st</sup> 2013) and possibly other venues in China. Work has continued with the AFA on the proposed 'Landscapes' art tour to the USA with two venues confirmed and a further venue being provisionally confirmed. Work on Artes Mundi is progressing but slightly behind programme. The collaborative marketing plan is in place and planning of local press work for the October exhibition opening is underway. Early discussions about the learning programme have taken place.  Progress against milestones = green

Quantitative Indicator	Previous year out- turn	Annual Target (quarterly target)	Out-turn to end of Quarter 1	Qualitative Report (April – June 2012)
Number of research projects  % Collections computerised to inventory standard	203 46.8%	228 48.5% (48%)	228 48%	Phase 1 of the consortium-led JISC-funded digitisation project of GB and Ireland type fossil specimens leading to an open freely accessible on-line database has been completed.  Amgueddfa Cymru has recently joined the Welsh Institute for Research of Art and Design (WIRAD) in order to increase research capacity.  Progress against milestones = green
Number of visits by priority audiences  Number of events targeted at priority audiences	New Indicator New Indicator	No target  Target to be determined	This will be reported once major survey complete  Data to be collected	New Audience Development Action Plans have been produced for each museum and are being implemented. As part of the new Visitor Profile study across all sites, interviews have started and will continue until March 2013. Interim results will be available in the autumn. A review of system requirements for an organisation-wide booking system is underway.  Amgueddfa Cymru's Child Poverty Strategy 'Transforming Children's Futures' was published in April and is being implemented. Preparations are well underway on a conference for the sector to take place in July. Bling displays opened at the National Waterfront Museum and National Museum Cardiff in June.  Progress against milestones = green
Number of formal education visits*  Number of informal education visits*	248,425 242,381	235,000 (76,000) 200,000 (50,000)	65,297 75,669	The formal learning figures are significantly under target. This mirrors the pattern at organisations in Wales and the wider UK who are reporting decreases in figures for last year and for the first quarter of this financial year. This has been attributed largely to the high costs of transport and also to Government instruction to schools that they should must advise parents that contributions for school trips are voluntary and/or that schools should themselves fund trips if parents unable/unwilling - or should cancel. Within Amgueddfa Cymru
	Number of research projects % Collections computerised to inventory standard  Number of visits by priority audiences  Number of events targeted at priority audiences  Number of formal education visits*	Indicatoryear outturnNumber of research projects203% Collections computerised to inventory standard46.8%Number of visits by priority audiencesNew IndicatorNumber of events targeted at priority audiencesNew IndicatorNumber of formal education visits*248,425Number of informal242,381	Indicatoryear outturnTarget (quarterly target)Number of research projects203228% Collections computerised to inventory standard46.8%48.5% (48%)Number of visits by priority audiencesNew IndicatorNo targetNumber of events targeted at priority audiencesNew IndicatorTarget to be determinedNumber of formal education visits*248,425235,000 (76,000)Number of informal242,381200,000	Indicatoryear outturnTarget (quarterly target)to end of Quarter 1Number of research projects203228228% Collections computerised to inventory standard46.8%48.5% (48%)48%Number of visits by priority audiencesNew IndicatorNo target once major survey completeNumber of events targeted at priority audiencesNew IndicatorTarget to be determinedData to be collectedNumber of formal education visits*248,425235,000 (76,000)65,297Number of informal242,381200,00075,669

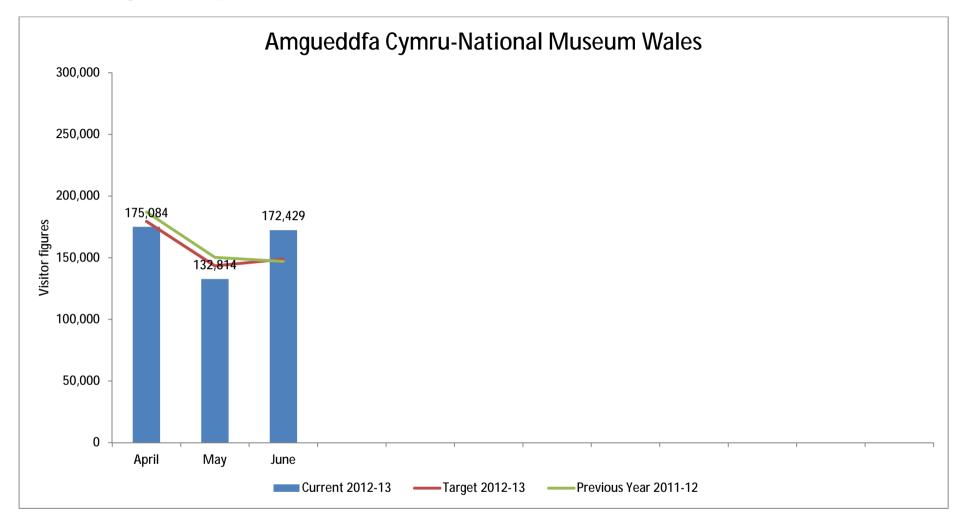
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Dortmansking					been experienced at the National Waterfront Museum (which secured particularly high figures last year) and St Fagans, where Learning staff have been heavily involved in the development of the HLF bid.  Work has started on a new Exhibitions Strategy and a new Publications Strategy has been drafted. A meeting of the prospective venues for an exhibition to celebrate the Tercentenary of Richard Wilson has taken place to agree the content. The rolling programme of exhibitions at all sites is on target. The National Slate Museum's principal exhibition for 2012, Dathlu'r Deugain/Fab 40, opened in May. Planning has begun to collect material for the celebration of Big Pit's 30th anniversary as a museum in 2013.  Progress against milestones = green / yellow
Partnerships (Improving performance)	Number of active partnership projects	25	23	Reported annually	AC continues to work with CyMAL and the other partners in implementing the Welsh Government's Museums Strategy. Work is progressing on the re-launched Sharing Treasures Scheme. The Medieval Minds exhibition has been successfully installed in Wrexham Museum. A MOU with Cardiff Story has been signed. AC continues to support the bid for World Heritage Status for the slate areas in North Wales with a baseline study brief having been developed and approved.  Progress against milestones = green
Talent, skills and competencies (Improving performance)	Percentage of staff in receipt of Training and Development	31.7%	25%	7.5%	A new HR Strategy has been approved by the Performance Review Committee. The Heritage Horticultural Skills scheme has received second phase funding from the HLF. We are part of the group running this initiative. IIP standard was achieved for the first time at St Fagans in April.
periorinano)	Number of volunteering		20 (5)	5	active at a transfer against in 7 ipini

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	opportunities				Progress against milestones = green
New Media (Improving performance)	Number of website visits*	1,648,896	1,450,000 (362,500)	459,927	Work as a lead partner on Peoples Collection Wales is continuing with the implementation of the action plan agreed by the federated management service. Recruitment of the project team for the Esmee Fairbairn Foundation-funded Natural Images historic photograph digitisation project has been completed and work on collection audits is underway. Progress against milestones = green
Advocating for sustainability (Financial success)	Number of people at targeted advocacy events	1000	1000 (250)	270	The Museum's stand at the Urdd Eisteddfod received 2695 visitors including the First Minister, who tried his hand at slate splitting.  Progress against milestones = green
Development and use of resources (Financial success)	Profit returned from Enterprises Funding generated by Development Department	£490,918 £1,174,261	£401,928 (£163,281) £1,984,114	£197,018 £578,369	AC's budget plans were produced and presented to the PRC. Work is underway to evaluate the feasibility of photovoltaic arrays at Big Pit and Nantgarw. Green Dragon Level 3 accreditation has been achieved at all sites.
	Research Income	£95,897	£170,000	Reported Annually	Progress against milestones = green

<sup>\*</sup>Welsh Government Dashboard Indicators

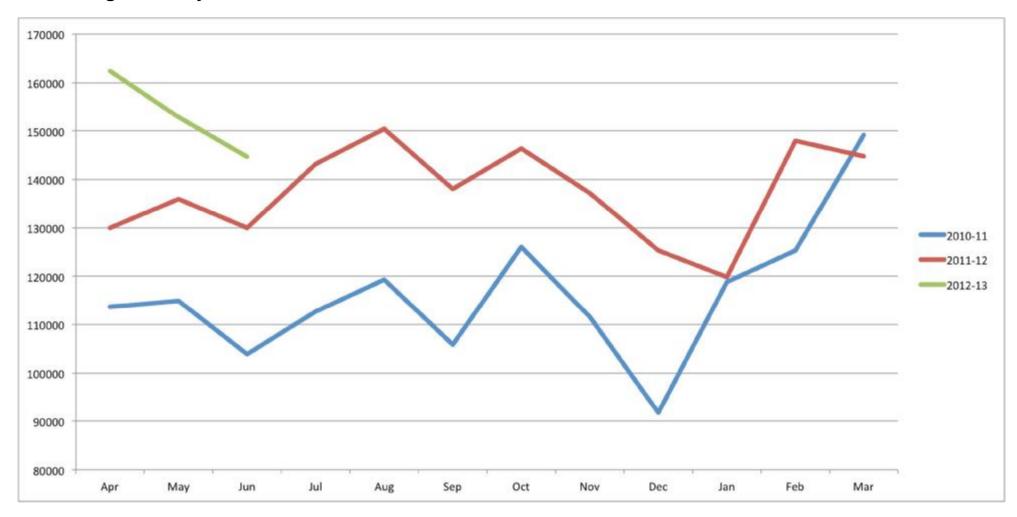
**Colour coding:** Green – milestones achieved to target; Yellow – milestones delayed/below target but deliverable within year; Orange – milestones delayed/below target but deliverable within next year; Red – milestones undeliverable

#### Visits to Amgueddfa Cymru sites 2012-2013



Notes: During Q1, we have attracted 480,330 visitors and are just above the target of 471,700. Again, all sites have so far exceeded their targets with the exception of St Fagans. The inclement weather continues to have a negative effect on St Fagans' visitor figures. Recent reporting by the Museums Journal referred to the impact of the poor weather on the visitor numbers of outdoor attractions. It is hoped that St Fagans will be given an extra boost with raising its profile through a combination of media coverage on the opening of the Haverfordwest House, the HLF announcement and the TV advertising campaign, and that this increased press and marketing activity will help with making up the shortfall in visitor numbers.

### Visits to Amgueddfa Cymru Website 2012-2013



Notes: There are correlations that we see year-on-year, with the peaks and troughs relating to school holidays - which are reflected in the amount of visits to our museum homepages. There is an annual growth in online users as more people use the internet to search for visiting, exhibitions and events information, but this also links to our increasing the volume of content about our collections. Over Q2 we expect to see a rise in web visits, following the general trend over the summer in previous years.

## **Annex Definition of Key Performance Indicators**

Key Performance Indicator	Definition
Number of visits*	Total number of visits to the museums of Amgueddfa Cymru. This indicator includes the number of
	formal education visits and the informal on-site visits to Amgueddfa Cymru museums
Number of venues to which loans	Total number of venues to which loans made at start of year + new venues to which loans made during
made across the world*	year
Number of international	Number of international collaborations at the start of the year plus the number of international
collaborations	collaborations built during the year, an international collaboration being defined as any relationship
conaborations	between AC and an organisation outside the UK where there is mutual benefit to both partners. Does
	not include loans as these are collected separately.
Number of research projects	Number of research projects underway at the start of the year + number of new research projects
	started in year
% Documentation projects on target	Percentage of the projects focussed at documenting specific elements of the collection that are on target
	i.e. going to deliver the stated number of items documented
Number of visits by priority audiences	Average percentage of total visits by each priority audience obtained visitor profiling survey
Number of events targeted at priority	Number of events across all museums targeted at the priority audiences of families, young people (16-24
audiences	year olds) and tourists
Number of formal education visits*	Number of visits to one of our museums, as part of the delivery of, or arranged to complement and
	support the learning objectives of a recognised formal curriculum, usually by teachers and students from
	schools, colleges or universities. This figure also includes visits by teachers pursuing CPD opportunities
	and those undertaking work experience or placement opportunities, arranged as a formal curriculum
NI sala a C'aCasa a la la sala a l'assistant	supporting experience. All visits are counted daily, rather than per workshop or placement
Number of informal education visits*	= Number of 'added-value' learning visits + Number of participants in off-site learning activities
	Number of 'added-value' learning visits is defined as the number of visits to one of our museums, where
	there is an additional learning offer, over and above the core learning offer available at all Museum sites
	to the general public i.e. visits to special programmed events open to all or visits
	by specific and hard-to reach audiences, usually by prior arrangement, for facilitated sessions.  Number of participants in off-site learning activities is defined as the number of participants in learning
	opportunities (based on our museums, collections or work), not at one of our museums but facilitated or
	organised by a member of museum staff. Summation of actual counts of participants in off-site
	organised by a member of museum start, summation of actual counts of participants in on-site

Key Performance Indicator	Definition
	programmes
Number of active partnership projects	Number of key corporate partnership relationships at the start of the year plus the number of
	partnership relationships built during the year
Percentage of staff in receipt of	Number of staff in receipt of training and development during the quarter expressed as a percentage of
Training and Development	the total number of staff
Number of volunteering opportunities	Number of volunteering vacancies offered by Amgueddfa Cymru during the quarter
Number of website visits*	The number of website visits calculated using 'AWStats' and 'Google Analytics', together with analytical
	narrative on hits, downloads and dwell time
Number of people at targeted	Number of attendees at targeted advocacy events, expressed in relation to the number of invitees and
advocacy events	the number of events, supported by a narrative on the purpose of events
Profit returned from Enterprises	The net profit (having taking into account costs) raised through Enterprises within the financial year
Funding generated by Development	Income raised through fundraising within the financial year
Department	
Research Income	Research income generated as a result of partnerships

<sup>\*</sup>Welsh Government dashboard indicators