		ı			
	Target	SHG	08/0 SHA	9 THA	VHA
Better Services		3110	SHA	IIIA	VIIA
Resident satisfaction with overall service provided by			1		
their Landlord	85%	82%	80%	77%	88%
Upper Quartile performance of agreed Key					
Performance Indicators	90%	48%	43%	29%	71%
Better neighbourhoods					
Resident satisfaction with the neighbourhoods they live					
in	80%	85%	84%	80%	88%
Resident satisfaction with support provided to deal with					
ASB	55%	42%	41%	46%	41%
Better Homes		l		ı	
Posident estisfaction with the quality of their new home	90%	88%	86%	100%	1000/
Resident satisfaction with the quality of their new home Better Lives	90%	00%	00%	100%	100%
Resident satisfaction that their views are being taken					
into account	70%	58%	55%	59%	61%
Consistency	7 0 70	0070	0070	0070	0170
Have set and delivered high common standards across			1		
the Group	90%	84%			
Efficiency					
Achieve improved service quality and/ or reduced			1		
overall costs		0.76%			
New homes					
We will provide up to 3,000 new homes in strategic					
development areas	3000	742			
Increased income					
Generate £250k from new business and fundraising					
opportunities	250K		J		
Asset Management		1	1		
Homes meet people's changing need - Resident	050/	050/			
satisfaction with quality of home	85%	85%			
Homes create increased financial value - Increase in		0.070/			
Existing Use Value - Social Housing Sustainability		3.87%	J		
Sustamability					
Achieve 85% staff satisfaction with us as an employer	85%	84%	87%	78%	80%
Growth	0070	0170	07 70	1070	0070
We will grow sustainably within our current operating			1		
area to encompass 40,000 homes	40000	23287			
Lead and Influence		ı			
Responding to 95% of policy consultations	95%	100%			
Achieving coverage for 75% of our media releases	75%	81%			
Participating in at least 4 high level policy	4	5			
Environment			•		
We will develop and deliver a group-wide policy	1	0	J		
Governance and Regulation		1	1		
We continue to achieve 4 green lights on the HCA (or					
equivalent)	4	4			
Efficiency Calculation	08/09	07/08	1		
Operating costs	71412	61877			
Interest recievable	-882	-1160			
Interest payable	23267	24003			
Other Finance	270	-127			
Depreciation	-5407	-5097			
Impairment	-4600	0			
Total Costs	84060	79496			
Number of units	23,474	22,891	1		
Total group cost per property	£3,581	£3,473			
RPI	4%		1		
Annual equivalent	£3,447	£3,473			
Total Efficiency	£615,930				
Efficiency per property	£26				
Efficiency %	0.76%		j		
Folkilla a Han Walton Conda !!!			1		
			i		
Existing Use Value - Social Housing	040.670				
08/09 Value	£49,679				
08/09 Value 07/08 Value	£47,829				
08/09 Value					