

RFI/005423 Summary

I am looking for help with the following information/questions on pressure area care/negative pressure equipment contracts currently in place with the trust.

Section 1

1) What are the Hospital names and locations that form part of the Trust? (Please provide details)

Northern General Hospital, Herries Road, Sheffield S5 7AU
Royal Hallamshire Hospital, Glossop Road, Sheffield S10 2JF
Jessop Wing, Tree Root Walk, Sheffield S10 2SF
Weston Park Hospital, Whitham Road, Sheffield S10 2SJ
Charles Clifford Dental Hospital, Wellesley Road, Sheffield S10 2SZ

2) Which framework is utilized for purchasing such as SBS, NHS Supply Chain or other (please provide details of all that are used)

HealthTrust Europe
North of England CPC
NHS Supply Chain
Shared Business Services
Other hubs via NHS Collaborative Procurement Partnership
Crown Commercial Services
Eastern Shires Purchasing Organisation

3) By which method is this procured? (Please state all that applies)

Membership of relevant organisation
Access Fee
ABI
Direct award
Mini-competition

Section 2

1) What is the name of the manufacturer used to provide Topical Negative Wound Therapy Treatment for each hospital location?

*Smith-Nephew

*KCI

*Talley

*Other (please provide names) *Acelity

2) By which method is this procured? (Please state all that applies)

Acelity - owned equipment (historic), consumables via NHS Supply Chain
Smith & Nephew – purchased equipment (HealthTrust Europe framework), consumables via NHS Supply Chain framework

3) Is this equipment provided via Hire agreement, Purchase or other? (Please provide details)

Purchase

4) Is the provision of this equipment contracted? Yes or No

5) If contracted is the service and maintenance of this equipment included as part of the contract?

Yes or No

No

6) If No - How is service & maintenance of this equipment dealt with - 3rd party provider or in-house?

In house

7) If 3rd party provider please state company name

N/A

8) Is the 3rd party service & maintenance contracted? Yes or No

N/A

9) If Yes what is the contract term? (Including any extension periods).

N/A

10) What is the expiry date of this contract?

N/A

The following questions are only applicable if the supply of Topical Negative Wound Therapy to the hospital trust is contracted.

1) As a result of the tender did you change provider? Yes or No (If Yes please provide name of previous supplier)

Yes, we changed provider we were using KCI

2) What date did your current contract start?

We have subsequently moved from the H TE contract as it has expired, but we called off from that contract for the equipment in 2015. Since then we have used a national contract via NHS Supply chain for consumables

3) How long is the current contract? (Including any extension periods)

The purchase for the equipment was completed under an expired H TE framework. It was originally for 2 years. Following this we utilise a national framework via NHS Supply Chain for consumables as opposed to using the new H T E framework

4) When does the current contract expire?

NHS Supply Chain - January 2018, H TE already expired

5) Please provide the financial value of the contract in the last 12 months of the previous contract including total value and periods covered.

£148,083.

6) Please provide the financial value for the first 12 months of the current contract in place.

£90,442 2016-17

Section 3

1) What is the name of the manufacturer used to provide pressure relief alternating dynamic surface air mattresses to the trust?

*Hill-Rom

*Smith-Nephew

*Talley

*Direct Healthcare

*Karomed

*Other (please provide names) Medstrom

2) By which method is this procured? (Please state all that applies) EU Tender

3) What is the total number of dynamic mattresses on-site? 400

- 4) Is this a managed service? **Yes** or No
- 5) Is the provision of dynamic surfaces contracted? Yes or No – **part of the managed service contract**
- 6) If Yes is the service and maintenance of this equipment included as part of the contract? Yes or No – **part of the managed service contract**
- 7) If No - How is service & maintenance of this equipment dealt with - 3rd party provider or in-house? – **n/a as comes under managed service contract**
- 8) If 3rd party provider please state company name **n/a as comes under managed service contract**
- 9) Is this 3rd party service contracted? Yes or No **n/a as comes under managed service contract**
- 10) If Yes what is the contract term? (Including any extension periods). **n/a as comes under managed service contract**
- 11) What is the expiry date of this contract? **n/a as comes under managed service contract**
- 12) How is the decontamination of these products managed? In-house or 3rd party provider – **via the managed service contract**
- 13) If 3rd party provider please state company name **n/a comes under managed service contract**
- 14) Is this 3rd party service contracted? Yes or No **n/a comes under managed service contract**
- 15) If Yes what is the contract term? (Including any extension periods). **n/a comes under managed service contract**
- 16) What is the expiry date of this contract **n/a comes under managed service contract**

The following questions are only applicable if the supply of dynamic alternating air surface mattresses to the hospital trust is contracted.

- 1) Which method is used to tender the contract? (Please provide details) **EU tender for the managed service contract**
- 2) What date did your current contract start? **2009**
- 3) What is the term of the contract? (including any extension periods) **9 yrs**
- 4) When does the current contract expire? **March 18**
- 5) Is the contract purchase, hire or other (please provide details) **purchase**
- 6) If contracted, when did you last tender the contract? **2009**
- 7) As a result of the tender did you change provider? Yes or No (if Yes please provide previous supplier) **No**
- 8) Please provide the financial value of the contract in the last 12 months of the previous contract including total value and periods covered. **Please see question 9 below**

9) Please provide the financial value for the first 12 months of the current contract in place. Unfortunately, we do not have the specific data for these questions – our current service provision contract with Medstrom includes hire of our current use of Dynamic Mattresses (400 in total), with charges for these included in our monthly Mattress Therapy cost (£12,514.39), plus other costs to cover decontamination/ laundry / site transfers and removal also incorporated into Medstrom's monthly service charge to us (£26,834.80). This arrangement has been in place for many years and has developed with various contract amendments and gradual increase in stock of Dynamic Mattress. I was advised that Sheffield Teaching Hospital NHS Foundation Trust did own outright

some DM's in the past (not able to pinpoint specific numbers & dates – but these will have been taken out of use when decommissioned, replaced over time by the stock we hire from them).

Section 4

1) What is the name of the manufacturer used to supply profiling bed frames?

*Hill-Rom

*Sidhil

*Invacare

*Linet

*Huntleigh

*Other (please provide details)

2) By which method is this procured? (Please state all that applies) **Lease**

3) Which products are used? (Please provide details)

Affinity

AG 1200

AG 1400

Evolution 150

Evolution 156

Montcalm

Proaxis

TC Sport

4) What is the total number of hospital bed frames on-site? **1,937**

5) Is the supply of bed frames contracted? **No**

Yes or No?

The following questions are only applicable if the supply of profiling beds to the hospital trust is contracted.

1) What date did your current contract start?

2) How long is the current contract? (Including any extension periods)

3) When does the current contract expire?

4) When did you last tender the contract?

5) As a result of the tender did you change provider? Yes or No (if Yes please state previous supplier)

6) Please provide the financial value of the contract in the last 12 months of the previous contract including total value and periods covered.

7) Please provide the financial value for the first 12 months of the current contract in place.