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From: [REDACTED] Cabinet Office

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To: [REDACTED]microsoft.com'

Cc: [REDACTED] Cabinet Office; [REDACTED] Cabinet Office

Subject: Today [UNCLASSIFIED]

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Just going back over my notes on the day. That was meant to be an informal meet to explain our focus on the main prize - saving money.

I have to say I left it feeling, well, bemused. I think the focus on MS "corridor conversations" and the description of my remarks in Brussels were particularly memorable, as was the continual refrain that ODF would cost government 500m and that Open Forum Europe was in the pocket of IBM.

I don't think we made much progress, I don't think it was the best use of anyone's time and I think a lot of what we heard was anger at a customer making choices. In fact you'll remember we had to reset that specific point.

I still look forward to your colleague's database on standards and the paper explaining how Open Source does not rely on RF and can rely on FRAND.

Perhaps a quick coffee on Friday?

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