

Ms Yvonne Whiteley

020 7270 5000
foirequests@hmtreasury.gov.uk
www.gov.uk/hm-treasury

28 October 2020

Ref: FOI2020/35843

Dear Ms Whiteley,

Freedom of Information Act 2000

Thank you for your enquiry of 2 October 2020, which we have considered under the terms of the Freedom of Information Act 2000 (the FOI Act).

You asked for the following information:

"We are a small SME organisation and finding it difficult to supply our services to HM Treasury and its sub departments.

We wish to understand what Routes to Market HM Treasury uses to procure services and how we can become a supplier in each area.

The services that we wish to supply are:

- *Mathematical and statistical analysis*
- *Data analysis*
- *Mathematical Modelling*
- *Mathematical Tool Development*
- *Database development*
- *Operational Research*
- *Information Assurance*
- *Data Gathering analysis and visualisation*
- *OSINT data management*
- *Specialist software development*
- *Deep Learning*
- *Investment Appraisal*
- *Decision support*

- *Project Management including Agile*
- *SAFe5 Business Agility*

Can you please provide a list of all multi supplier Frameworks/Contracts/Routes to Market used by HM Treasury and its sub departments that are relevant to each of these services?

Provide detail on start and end dates of each mechanism including details of how each 'route' might be joined by a new supplier?

If new suppliers cannot join/register as a supplier for a specific mechanism currently, then when will that route next be competed to allow for new suppliers?

Also supply a list of future contracts/frameworks/routes to market that HM Treasury and its sub departments are planning for the next 12 month period including details of how potential suppliers can register interest in each opportunity."

We can confirm that HM Treasury holds some information within the scope of your request.

HM Treasury is committed to increasing its expenditure with SMEs. They make up a significant part of the UK economy, so supporting their growth aligns to HM Treasury's responsibility for ensuring the economy grows sustainably.

HM Treasury procurement is managed by Crown Commercial Service (CCS), an executive agency of Cabinet Office. The vast majority of HM Treasury contracts are let in accordance with CCS policy, process, and systems.

HM Treasury uses, wherever possible, pre-existing CCS commercial agreements. These provide access to public sector procurement opportunities for SMEs, offering established and streamlined procedures. Details of CCS commercial agreements, those planned for the future and how interested suppliers can access those are available on the CCS website at the following address:

<https://www.crowncommercial.gov.uk/>

HM Treasury and CCS will appraise proposed procurement strategies before finalising an approach to support a level playing field for SMEs (without compromising operational delivery and value for money). Procurement strategies used are reviewed to identify potential areas for improvement, or where there have been strong examples to learn from of SME engagement during procurement activity.

Centralised guidance for SMEs on government's commitment to support start-ups and small businesses via government procurement is also publicly available online at the following address:

<https://www.gov.uk/guidance/small-and-medium-business-hub#how-are-we-supporting-the-commitment>

If you have any queries about this letter, please contact us. Please quote the reference number above in any future communications.

Yours sincerely

Information Rights Unit

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Email: foirequests@hmtreasury.gov.uk

It would assist our review if you set out which aspects of the reply concern you and why you are dissatisfied.

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