

Donarbron Ltd Bidder

Consolidated Final Evaluation Evaluator

Overall Assessment

Acceptable

Compliance

Acceptable

Economic & Financial Standing (Bidder/RO)

Acceptable

Economic & Financial Standing (Guarantors)

Unacceptable

Technical Capacity & Ability

Acceptable

Name of Lead Bidder and all Relevant Organisations	Lead Bidder	Relevant Org	Relevant Org	Relevant Org	Relevant Org
	Donarbron Ltd				
Name of Bidder and RO guarantors as appropriate	Lead Bidder	Relevant Org	Relevant Org	Relevant Org	Relevant Org
	M Dickerson Ltd				

Compliance Evaluation

Pass
Fail

Donarbron Ltd

-	Required Information provided	Pass/Fail	Pass				
C5	Previous Court Actions	Pass/Fail	Pass				
C6	Outstanding Court Actions	Pass/Fail	Pass				
C7	Regulation 14 disqualification	Pass/Fail	Pass				

Acceptable / Unacceptable

Acceptable

Acceptable

Economic & Financial Standing

Bidder Organisations

Max Score

Donarbron Ltd

D3/4	Bank Opinion	5	2				
D3/4	Liquidity	5	2				
D3/4	Working Capital	5	2				
D3/4	Contract Value Test	5	0				
D3/4	ICC Rating	5	2				
D3/4	Overall financial performance	5	1				
	Core Financial Strength	30	9	0	0	0	0
D5	Contingent Liabilities	3	3				
D6	Performance guarantees	3	2				
D7	Organisation ownership	3	3				
D8	Financial investigations	3	3				
D9	Outstanding legal or financial claims	3	3				
D11	Experience of raising finance	5	2				
	Other Financial Performance	20	16	0	0	0	0
		50	25	0	0	0	0
			50%	0%	0%	0%	0%

Acceptable / Unacceptable

Acceptable

Acceptable

Economic & Financial Standing

Guarantor Organisations

Max Score

M Dickerson Ltd

D10	Bank Opinion	5	0				
D10	Liquidity	5	3				
D10	Working Capital	5	3				
D10	Contract Value Test	5	0				
D10	ICC Rating	5	3				
D10	Overall financial performance	5	2				
D10a	Guarantor commitment	3					
D10f-l	Financial claims, investigations etc	3	3				
		36	14	0	0	0	0
			39%	0%	0%	0%	0%

Acceptable / Unacceptable

Unacceptable

Unacceptable

Technical Capacity & Ability

Max Score

Donarbron Ltd

B1	Previous experience of working together	5	3				
B3	Conflicts of interest	3	3				
B4	Outstanding litigation on other projects	3	3				
E1	Recent relevant project experience	5	2				
E2	Previous contract failure	3	2				
E3	Planning, permitting & development	5	3				
E4	Recycled and recovered materials	5	4				
E5	Public education and promotion	5	3				
	Project Experience	34	23	0	0	0	0
E6	Experienced personnel	5	3				
E7	Project Manager	5	3				
E8	Appropriately sized and skilled workforce	5	2				
E9	Quality accreditation	5	3				
E10	Trade & professional bodies	5	4				
E11	Insurances	3	3				
	Staff Experience	28	18	0	0	0	0
E12	Adequacy of policies and practice	5	3				
	Equal Opportunities	5	3	0	0	0	0
E13	Health & Safety policy	5	3				
E14	Enforcement action	3	2				
E15	Reportable accidents record	5	2				
E16	Appropriateness of procedures	5	3				
	Health & Safety	18	10	0	0	0	0
E17	Adequacy of policies and practice	5	4				
	Environmental Policies	5	4	0	0	0	0
		90	58	0	0	0	0
			64%	0%	0%	0%	0%

Acceptable / Unacceptable

Acceptable

Acceptable

Commentary

Explain the rationale for:

- Any Fail or Unacceptable scores
- Acceptable Bidder scores where some R/Os have scored Unacceptable
- Unacceptable Bidder scores where individual elements score Acceptable

Compliance Evaluation

Only issue is a breach of employment law re 1 employee. Minor breach leading to industrial tribunal

Economic & Financial Standing - Bidder Organisations

Corporate Finance and PWC have significant concerns about Donarbon's:

- core financial strength to deliver a contract of this size and scope
- ability to raise the necessary finance (equity and project finance)

Economic & Financial Standing - Guarantor Organisations

Incomplete information available so unable to fully evaluate Dickerson

However, Dickerson's accounts not considered additionally detrimental to the opinion of Donarbon

Technical Capacity & Ability

E1 Examples quoted are small scale. Lack of track record in largescale residual waste treatment services

E2 Small contracts with no failure - scores 2

E8 Small organisation currently. Can't automatically assume that it could handle a larger contract

E9 Working towards 14001 and evidence of internal systems to support this statement

E14/15 Small contracts to which enforcement action / reportable accidents could apply - scores 2

Overall Assessment

The Economic & Financial Standing evaluation gives a very borderline result and is cause for significant concern

Notwithstanding the 50% score, PWC & Corporate Finance's opinion is that the PQQ doesn't provide evidence of sufficient core financial strength to deliver a contract of the size of the Waste PFI

However, since Donarbon achieve a borderline pass in E&FS and a good pass in TC&A, they proceed to ISOP where additional information on project funding may be provided

The Council therefore reserves judgement on whether Donarbon has the financial capacity to deliver this project until their ISOP has been evaluated