

Informatics Directorate
Freedom of Information Officer
Old Nurses Home
Mailpoint 79
Southampton General Hospital
Tremona Road
Southampton
SO16 6YD

Tel: 023 8120 5079

To: Mr Reynolds

Ref: Freedom of Information Request

Our Ref: FOI 4001

Date: 23rd November 2016

Dear Mr Reynolds,

I am writing in response to your email dated 9th September 2016 requesting information under the Freedom of Information Act 2000 (FOIA) regarding contract information for TNP and PAC.

Q1 What are the Hospital names and locations that form part of the Trust? (Please provide details)

A1 Details of hospitals that form part of the Trust can be found on our website at <http://www.uhs.nhs.uk/Ourhospitals/GettinghereHome.aspx>.

Q2 Which framework is utilized for purchasing such as SBS, NHS Supply Chain or other (please provide details of all that are used)

A2 NHS Supply Chain

Q3 By which method is this procured? (Please state all that applies)

A3 Via NHS Supply Chain

Q4 What is the name of the manufacture used to provide Topical Negative Wound Therapy Treatment for each hospital location?

*Smith-Nephew

*KCI

*Talley

*Other (please provide names)

A4 Smith & Nephew

Q5 By which method is this procured? (Please state all that applies)

A5 Via NHS Supply Chain

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- Q6 Is this equipment provided via Hire agreement, Purchase or other? (Please provide details)**
- A6** Equipment was provided free of charge to the Trust
- Q7 Is the provision of this equipment contracted? Yes or No**
- A7** Yes
- Q8 If contracted is the service and maintenance of this equipment included as part of the contract? Yes or No**
- A8** Yes
- Q9 If No - How is service & maintenance of this equipment dealt with - 3rd party provider or in-house?**
- A9** N/A – please see A8 above
- Q10 If 3rd party provider please state company name**
- A10** N/A – please see A8 above
- Q11 Is the 3rd party service & maintenance contracted? Yes or No**
- A11** N/A – please see A8 above
- Q12 If Yes what is the contract term? (Including any extension periods)**
- A12** Contract period is 5 years
- Q13 What is the expiry date of this contract?**
- A13** 30/4/2019
- Q14 As a result of the tender did you change provider? Yes or No (If Yes please provide name of previous supplier)**
- A14** Yes, KCI Medical
- Q15 What date did your current contract start?**
- A15** 1/5/2014
- Q16 How long is the current contract? (Including any extension periods)**
- A16** 5 years
- Q17 When does the current contract expire?**
- A17** 30/4/2019
- Q18 Please provide the financial value of the contract in the last 12 months of the previous contract including total value and periods covered**

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Q19 Please provide the financial value for the first 12 months of the current contract in place

A18/19 We can confirm this information is held by the Trust; however the Trust considers that details of the contract value are exempt from disclosure under Section 43 FOIA. This exemption applies where disclosure would, or would be likely to prejudice the commercial interests of the Trust and/or any third party.

The Trust believes that disclosure of contract value would provide significant commercial advantage to competitors and would therefore prejudice the commercial interests of the supplier in relation to future bids and engagement in the market for their services. The Trust is concerned that disclosure of this information would also prejudice its own commercial interests, in that information about the Trust's detailed commercial arrangements for this contract would be of advantage to future bidders to the Trust. In addition, the Trust is concerned that if the Trust were to disclose commercially sensitive contract information it would deter potential bidders from participating in future procurements by the Trust.

The exemption in section 43 FOIA is a qualified exemption to which the public interest test applies. This means that the information can only be withheld if the Trust is satisfied that the public interest in avoiding the commercial prejudice outweighs the public interest in disclosure and transparency.

The Trust has carefully considered the competing public interests. It considers that key factors in its decision at this stage are that the contract value could be of value to competitors when bidding for Trust services in future, putting the Trust at a commercial disadvantage in a bidding process.

The Trust recognises the strong public interest in accountability for the expenditure of public money and in ensuring that NHS organisations achieve value for money in their contracting arrangements. However, the Trust considers that the potential prejudice to the future bids for services would itself damage that interest in ensuring value for money and quality of service.

The Trust notes that the Public Contract Regulations 2006 set out detailed requirements and processes which are intended to ensure appropriate transparency about public procurements and to ensure that contracting authorities obtain value for money. These provide for unsuccessful bidders to be given significant amounts of information about the procurement process, evaluation of bids and the Trust's decision so that they can determine whether they are satisfied that the process has operated appropriately. The Trust is complying with those processes.

Overall, the Trust considers that the public interest in avoiding the prejudice to its own commercial interests and those of others outweighs the public interest in disclosure in this case.

Q20 What is the name of the manufacture used to provide pressure relief alternating dynamic surface air mattresses to the trust?

- *Hill-Rom
- *Smith-Nephew
- *Talley
- *Direct Healthcare
- *Karomed
- *Other (please provide names)

A20 Smith-Nephew

Q21 By which method is this procured? (Please state all that applies)

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- A21** OJEU and framework
- Q22** What is the total number of dynamic mattresses on-site?
- A22** Approximately 1200
- Q23** Is this a managed service? Yes or No
- A23** Yes
- Q24** Is the provision of dynamic surfaces contracted? Yes or No
- A24** Yes
- Q25** If Yes is the service and maintenance of this equipment included as part of the contract? Yes or No
- A25** Yes
- Q26** If No - How is service & maintenance of this equipment dealt with - 3rd party provider or in-house?
- A26** N/A – please see A25 above
- Q27** If 3rd party provider please state company name
- A27** N/A – please see A25 above
- Q28** Is this 3rd party service contracted? Yes or No
- A28** N/A – please see A25 above
- Q29** If Yes what is the contract term? (Including any extension periods).
- A29** 15 years
- Q30** What is the expiry date of this contract?
- A30** 2018
- Q31** How is the decontamination of these products managed? In-house or 3rd party provider
- A31** Part of contract
- Q32** If 3rd party provider please state company name
- A32** N/A
- Q33** Is this 3rd party service contracted? Yes or No
- A33** N/A
- Q34** If Yes what is the contract term? (Including any extension periods).
- A34** N/A

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- Q35 What is the expiry date of this contract**
- A35** N/A
- Q36 Which method is used to tender the contract? (Please provide details)**
- A36** OJEU
- Q37 What date did your current contract start?**
- A37** 1st April 2003
- Q38 What is the term of the contract? (including any extension periods)**
- A38** 15 Years
- Q39 When does the current contract expire?**
- A39** 2018
- Q40 Is the contract purchase, hire or other (please provide details)**
- A40** Purchase
- Q41 If contracted, when did you last tender the contract?**
- A41** 2002
- Q42 As a result of the tender did you change provider? Yes or No (if Yes please provide previous supplier)**
- A42** Information not held
- Q43 Please provide the financial value of the contract in the last 12 months of the previous contract including total value and periods covered**
- Q44 Please provide the financial value for the first 12 months of the current contract in place**
- A43/44** We can confirm this information is held by the Trust; however the Trust considers that details of the contract value are exempt from disclosure under Section 43 FOIA. Please see A18/19 above.
- Q45 What is the name of the manufacture used to supply profiling bed frames?**
- *Hill-Rom
 *Sidhil
 *Invacare
 *Linet
 *Huntleigh
 *Other (please provide details)
- A45** Sidhil, Huntleigh
- Q46 By which method is this procured? (Please state all that applies)**

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- A46** OJEU tender Frameworks
- Q47** Which products are used? (Please provide details)
- A47** Trolleys, bed frames and cots
- Q48** What is the total number of hospital bed frames on-site?
- A48** Approximately 1200
- Q49** Is the supply of bed frames contracted?
Yes or No?
- A49** No
- Q50** What date did your current contract start?
- A50** N/A – please see A49 above
- Q51** How long is the current contract? (Including any extension periods)
- A51** N/A – please see A49 above
- Q52** When does the current contract expire?
- A52** N/A – please see A49 above
- Q53** When did you last tender the contract?
- A53** N/A – please see A49 above
- Q54** As a result of the tender did you change provider? Yes or No (if Yes please state previous supplier)
- A54** N/A – please see A49 above
- Q55** Please provide the financial value of the contract in the last 12 months of the previous contract including total value and periods covered
- A55** N/A – please see A49 above
- Q56** Please provide the financial value for the first 12 months of the current contract in place
- A56** N/A – please see A49 above

This letter confirms the completion of this request. A log of this request will be held on a database held by the Trust.

Yours,

Freedom of Information Officer
University Hospital Southampton NHS Foundation Trust

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