

[REDACTED]

---

**From:** [REDACTED]@lgim.com>  
**Sent:** 16 March 2015 09:26  
**To:** Robert Orrett; [REDACTED]  
**Cc:** [REDACTED]@westbournecoms.com; [REDACTED]; [REDACTED]  
**Subject:** Re: today

[REDACTED]

Head of Public Sector Partnerships  
Legal & General Property

[REDACTED]<sup>2</sup>  
Email: [REDACTED]@lgim.com

Team Coordinator: [REDACTED]@lgim.com

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**From:** Robert Orrett [mailto:robert.orrett@bristol.gov.uk]  
**Sent:** Monday, March 16, 2015 09:12 AM  
**To:** [REDACTED]  
**Cc:** [REDACTED]@westbournecoms.com' <[REDACTED].com>; [REDACTED]  
[REDACTED]@westofengland.org>; [REDACTED]@bristol.gov.uk>  
**Subject:** Re: today

[REDACTED]

[REDACTED]

[REDACTED]

---

**From:** [REDACTED]@lgim.com]  
**Sent:** Monday, March 16, 2015 09:09 AM  
**To:** [REDACTED]@landg.com>; Robert Orrett  
**Cc:** [REDACTED]@lgim.com>; [REDACTED]@westbournecoms.com  
[REDACTED]@westbournecoms.com>; [REDACTED]

**Subject:** Re: today

Dear Robert,

It looks like the stars have aligned! Shall we meet at 12.30, then?

All the best,

[REDACTED]

[REDACTED]

Head of Public Sector Partnerships  
Legal & General Property

[REDACTED]  
[REDACTED]  
[REDACTED] lgim.com

[REDACTED] @lgim.com

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**From:** [REDACTED]  
**Sent:** Friday, March 13, 2015 12:23 PM  
**To:** [REDACTED]; robert.orrett@bristol.gov.uk <robert.orrett@bristol.gov.uk>  
**Cc:** [REDACTED] @westbournecoms.com) [REDACTED] @westbournecoms.com>;  
[REDACTED] @westofengland.org) [REDACTED] @westofengland.org>  
**Subject:** RE: today

[REDACTED] Robert

The visit was coordinated with [REDACTED] (ccd above). As far as I am aware the only meeting that is scheduled commences at 10.30am and is with:

[REDACTED], Commercial Director, Energy Place Directorate, Bristol CC  
[REDACTED], Service Director, Economy, Bristol CC  
[REDACTED], Head of Inward Investment, Invest Bristol and Bath  
[REDACTED], Director of Environment and Community Services, South Glos  
[REDACTED], Head of Area Homes & Communities Agency, Bristol CC

I think this makes a 12.30 meeting possible assuming your diary permits. I am sure [REDACTED] would want to join as well.

Thanks

[REDACTED]

---

[REDACTED]  
Director, Group Procurement and Supplier Management  
Legal & General  
Tel: [REDACTED]  
PA: [REDACTED] @landg.com

EVERY DAY MATTERS.

---

**From:** [REDACTED]  
**Sent:** 13 March 2015 11:42  
**To:** robert.orrett@bristol.gov.uk; [REDACTED]  
**Cc:** Lewis, Selena  
**Subject:** Re: today

Dear Robert,

Thank you for this. I'm on the Blackberry, so can't access our itinerary for the day, but [REDACTED] would you mind letting me know if we have a slot at this point, please?

All the best,

[REDACTED]

[REDACTED]

Head of Public Sector Partnerships  
Legal & General Property

[REDACTED]  
[REDACTED]  
[REDACTED] [lgim.com](mailto:[REDACTED]@lgim.com)

[REDACTED] [@lgim.com](mailto:[REDACTED]@lgim.com)

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**From:** Robert Orrett [<mailto:robert.orrett@bristol.gov.uk>]  
**Sent:** Thursday, March 12, 2015 06:02 PM  
**To:** [REDACTED]  
**Subject:** Fw: today

[REDACTED]

It would be good at least to say hello. I have a diary gap 12.30 - 1.30 when I could come and find you?

Robert

---

**From:** [REDACTED] [@lgim.com](mailto:[REDACTED]@lgim.com)  
**Sent:** Thursday, March 12, 2015 03:51 PM  
**To:** Robert Orrett  
**Cc:** [REDACTED] [@lgim.com](mailto:[REDACTED]@lgim.com)>  
**Subject:** RE: today

Robert,

[REDACTED]

If you do have availability and would like to meet [REDACTED] would you mind arranging directly with him.

Many thanks, [REDACTED]

---

**From:** [REDACTED]  
**Sent:** 11 March 2015 11:20  
**To:** Robert Orrett ([robert.orratt@bristol.gov.uk](mailto:robert.orratt@bristol.gov.uk))  
**Subject:** RE: today

Robert,

[REDACTED] isn't available at 7pm and he won't be attending the BCC/Lodestone meeting with [REDACTED]

Alternatively, [REDACTED] is going to be in Bristol, Temple Meads on Monday, 16<sup>th</sup> and would be available to meet you at around 1:00/1:30pm, if you're available?

Kind regards, [REDACTED]

---

**From:** Robert Orrett (<mailto:robert.orratt@bristol.gov.uk>)  
**Sent:** 11 March 2015 06:50  
**To:** [REDACTED]  
**Subject:** today

[REDACTED]

I think we will have to miss out then. Will I meet [REDACTED] when we meet [REDACTED] and [REDACTED]? We have a gap after that (7pm) if of interest.

Robert

---

**From:** [REDACTED] ([\[REDACTED\]@lgim.com](mailto:[REDACTED]@lgim.com))  
**Sent:** 10 March 2015 14:30  
**To:** Robert Orrett  
**Subject:** RE: 10 Downing Street Follow-up

Robert,

Sorry, but [REDACTED] is no longer available at 2:30pm or 5/5:30pm tomorrow, as he is now speaking at an event.

[REDACTED] still like to meet with you whilst at MIPIM - could you please tell me when you are available?

Kind regards, [REDACTED]

[REDACTED]  
**Team Co-ordinator**  
Legal & General Property

[REDACTED]  
[REDACTED] ([\[REDACTED\]@lgim.com](mailto:[REDACTED]@lgim.com))  
[www.lgim.com](http://www.lgim.com)

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**From:** [REDACTED] ([\[REDACTED\]@bristol.gov.uk](mailto:[REDACTED]@bristol.gov.uk))  
**Sent:** 10 March 2015 07:38  
**To:** [REDACTED]  
**Cc:** [REDACTED]  
**Subject:** RE: 10 Downing Street Follow-up

11

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**From:**

**Sent:**

**To: Ro**

Cc: [REDACTED]

## Subje

Dear R

Majest

Please

11

██████████

[\\_\\_\\_\\_@laim.com](mailto:____@laim.com)

## Team

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**From:**

**Sent:**

**To: Rc**

**Cc:** [REDACTED]

**MIPIM**

all gon

Head of Public

[lgim@lgim.com](mailto:lgim@lgim.com)

**Team Coordinator:** [REDACTED]

[www.lgim.com](http://www.lgim.com)



Please think about the environment before printing this e-mail

**From:** Robert Orrett [<mailto:robert.orratt@bristol.gov.uk>]

**Sent:** 03 February 2015 17:09

**To:** [REDACTED]

Cc: [REDACTED]

**Subject:** Re: 10 Downing Street Follow-up

I would be keen to meet up, to discuss Arena Island and a wider view.

Current plan is that [REDACTED], Alistair Reid (director - Economy) and I will be at MIPIM.

Robert

**From:** [REDACTED]@lgim.com]

**Sent:** Tuesday, February 03, 2015 05:02 PM

**To:** Robert Orrett

**Subject:** FW: 10 Downing Street Follow-up

Robert,

My apologies: I missed the second 't' off your surname.

All the best,

Head of Public

**Team Coordinator:** [REDACTED] @lgim.com

[www.lgim.com](http://www.lgim.com)



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**From:** [REDACTED]  
**Sent:** 03 February 2015 16:59  
[REDACTED]@bristolandbath.co.uk; barra@bristol.gov.uk; robert.orret@bristol.gov.uk  
**Cc:** [REDACTED]  
**Subject:** FW: 10 Downing Street Follow-up

Dear [REDACTED], Barra, and Robert,

I hope this finds you well. I wanted to drop you a quick line as I understand you all met various members of L&G's team at the Downing St event last week.

[REDACTED] I understand from your email to [REDACTED] below that it would be worth our exploring a 'package' of potential investments with you. Barra and Robert, [REDACTED] wanted me to follow up his conversation with you – particularly on the Bristol Arena scheme and its surrounding Affordable/PRS units, to see if we might provide some investment to help bring that forward. (Barra, I've remembered our conversation when I visited just before Christmas – hence not rushing to get in touch in the intervening months!)

In the first instance, perhaps it would be worth arranging a follow up trip to Bristol to explore opportunities with [REDACTED], and catch up with Barra and Robert on the Arena and its PRS (and any other projects you think worth mentioning – perhaps worth a quick catch up on Colston Hall too?). If that sounds like a good plan to you all, I'd be happy to come over. Would you mind giving [REDACTED], cc'd, some options that work for you – ideally in March or April, unless there's a particular urgency at your end?

All the best,

[REDACTED]

PS. Also, will any of you be at MIPIM this year?

[REDACTED]

[REDACTED]  
[REDACTED]  
[REDACTED]@lgim.com

Team Coordinator: [REDACTED]@lgim.com

[www.lgim.com](http://www.lgim.com)



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**From:** [REDACTED]@bristolandbath.co.uk]  
**Sent:** Friday, January 30, 2015 10:09 AM  
**To:** [REDACTED]  
**Cc:** [REDACTED]@wessexwater.co.uk [REDACTED]@wessexwater.co.uk>  
**Subject:** 10 Downing Street Follow-up

Dear [REDACTED]

Following your conversation with [REDACTED] 10 Downing Street on Tuesday I am writing to arrange a follow-up visit to the West of England in the near future.

I understand [REDACTED] spoke to you about creating a diverse package of investments for L&G across low carbon, technology, property and infrastructure.

On that basis we would be delighted to host a team on any day that is appropriate to explore those opportunities and help us to build the right package. I should also mention that we are meeting [REDACTED], your regional director on 16 March which I assume will tie in with this to some extent.

I look forward to hearing from you soon.

Regards,



Head of Inward Investment



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Have your say on consultations and view our webcasts: <http://www.bristol.gov.uk/consult>

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**From:** [REDACTED]@bristolandbath.co.uk>  
**Sent:** 22 January 2015 12:52  
**To:** [REDACTED]@wessexwater.co.uk; Barra Mac Ruairi; Robert Orrett; Mayor  
**Cc:** Alistair Reid; [REDACTED]  
**Subject:** FW: Number 10 event - Leeds and Bristol event [UNCLASSIFIED]

Attached is the guestlist for the event on Tuesday. We will do a bit of research on them to see whether there is any specific interests we need to be aware of.

Thanks

[REDACTED]  
Head of Inward Investment  
[REDACTED]

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**From:** [REDACTED]@no10.x.gsi.gov.uk]  
**Sent:** 22 January 2015 12:15  
**To:** [REDACTED] (LG); [REDACTED]; [REDACTED]  
**Subject:** RE: Number 10 event - Leeds and Bristol event [UNCLASSIFIED]

Hi [REDACTED]

Please see attached names and email address below (I don't think this is the comprehensive list but its what I have at the moment):

Organisation	Name	Email
L&G Group	[REDACTED]	[REDACTED]@group.landg.com
LaSalle Investment Management	[REDACTED]	[REDACTED]@lasalle.com
Legal & General Property	[REDACTED]	[REDACTED]@lgim.com
GVA	[REDACTED]	[REDACTED]@gva.co.uk
CBRE	[REDACTED]	[REDACTED]@cbre.com
Jones Lang LaSalle	[REDACTED]	[REDACTED]@eu.jll.com
Savills	[REDACTED]	[REDACTED]@savills.com
Knight Frank	[REDACTED]	[REDACTED]@knightfrank.com
Cushman and Wakefield	[REDACTED]	[REDACTED]@eur.cushwake.com
SEFUND		
SELEP	[REDACTED]	[REDACTED]@warranders.net
CBRE	[REDACTED]	[REDACTED]@cbre.com

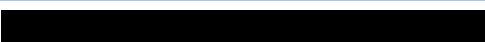
<b>REITS</b>		
SEGRO		<a href="mailto:segro.com">@segro.com</a>
Hammerson		<a href="mailto:hammerson.com">@hammerson.com</a>
Grosvenor		<a href="mailto:grosvenor.com">@grosvenor.com</a>
British Land		<a href="mailto:britishland.com">@britishland.com</a>
Land Securities		<a href="mailto:landsecurities.com">@landsecurities.com</a>
Canada Pension Plan Investment Board		<a href="mailto:cppib.com">@cppib.com</a>
Gingko Tree (China)		<a href="mailto:gtil.co.uk">@gtil.co.uk</a>
Kuwait Investment Office		<a href="mailto:kio.uk.com">@kio.uk.com</a>
Macquarie (Australia)		<a href="mailto:macquarie.com">@macquarie.com</a>
Samruk Kazyna (Kazakhstan)		<a href="mailto:sk.kz">@sk.kz</a>
OTPP (Canada )		<a href="mailto:otpp.com">@otpp.com</a>
Hutchison Whampoa (HK)		<a href="mailto:hwleurope.com">@hwleurope.com</a>
KIC (Korea)		<a href="mailto:kic.go.kr">@kic.go.kr</a>
Axa (France)		<a href="mailto:axa-im.com">@axa-im.com</a>
Qatari Diar UK Limited		<a href="mailto:gataridiar.com">@gataridiar.com</a>
Oxford Properties		<a href="mailto:oxfordproperties.com">@oxfordproperties.com</a>
CCB		<a href="mailto:uk.ccb.com">@uk.ccb.com</a>
UBS Global Asset Management		<a href="mailto:ubs.com">@ubs.com</a>
PPF		<a href="mailto:ppf.gsi.gov.uk">@ppf.gsi.gov.uk</a>
RBS		<a href="mailto:rbs.com">@rbs.com</a>
Aecom		<a href="mailto:aecom.com">@aecom.com</a>
International Business, EcoWorld Development Group Bhd		<a href="mailto:ecoworld.my">@ecoworld.my</a>
China construction Bank		<a href="mailto:uk.ccb.com">@uk.ccb.com</a>
TIAA Henderson Real Estate		<a href="mailto:threalestate.com">@threalestate.com</a>
		<a href="mailto:pggm.nl">@pggm.nl</a>
Legal & General		<a href="mailto:group.landg.com">@group.landg.com</a>
		<a href="mailto:gic.com.sg">@gic.com.sg</a>

Kind regards

  
Diary Manager  
Prime Minister's Office  
10 Downing Street, London SW1A 2AA  


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**From:**  [@bis.gsi.gov.uk](mailto:bis.gsi.gov.uk)  
**Sent:** 22 January 2015 10:50



To: [REDACTED]  
Subject: Number 10 event - Leeds and Bristol event

[REDACTED]

[REDACTED] (cc'ed) will be able to help with your prep for the Leeds/Bristol event you will be holding after the Number 10 Inward Investment event.

[REDACTED] – I will leave it to you to liaise with Laura direct.

Kind regards

[REDACTED] | Deputy Director | BIS South Central & West | Cities & Local Growth Unit | Department for Business, Innovation and Skills | M:  
[REDACTED] [@bis.gsi.gov.uk](mailto:[REDACTED]@bis.gsi.gov.uk)

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[REDACTED]

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**From:** [REDACTED]@bristolandbath.co.uk>  
**Sent:** 23 January 2015 16:43  
**To:** Barra Mac Ruairi; Mayor; Robert Orrett; [REDACTED]@wessexwater.co.uk  
**Cc:** [REDACTED]  
**Subject:** FW: Regen Fund No10 Script1.doc  
**Attachments:** Regen Fund No10 Script1.doc

Hi All

This is a little obtuse! Tall and the short of it is that L&G are going to announce a new investment vehicle to act as a conduit for property investors to get involved in regen schemes across the country with much of the risk removed and with, presumably, a better understanding of markets other than just London.

Like I say it is a little obtuse so may need some extra clarification but worth a read anyway.

[REDACTED]  
Head of Inward Investment  
[REDACTED]

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**From:** [REDACTED]@westbournecoms.com]  
**Sent:** 23 January 2015 16:20  
**To:** [REDACTED]  
**Cc:** [REDACTED]@bis.gsi.gov.uk; [REDACTED]@bis.gsi.gov.uk; [REDACTED]  
**Subject:** Regen Fund No10 Script1.doc

All

Please see for your info the current draft regarding the L&G announcement, it is likely to be subject to further change but the main gist is there. Please regard this as embargoed until 07.00 Tuesday 23rd

Best Wishes

[REDACTED]

**From:** [REDACTED]@bristolandbath.co.uk>  
**Sent:** 07 May 2015 17:36  
**To:** Alistair Reid; Robert Orrett; [REDACTED]  
**Subject:** L&G

Hi All

Not that I have any right to proffer an opinion but I think it was a very good session today.

Leaving aside the obvious opportunism from [REDACTED] and [REDACTED] there is some serious interest from [REDACTED] and he clearly has the means.

I appreciate there were a number of actions we all took away. However one key action he asked me for when we were on our walk around was a very high level bullet point summary (a la Barra 10 point briefing note) of the nature of the station revamp requirement. This needs to include;

1. the scope for commercial income from the tunnel,
2. What BCC/Network rail think is the scope for commercial return out of the station in its entirety based on the best of our understanding (before English Heritage have finalised their opinions).
3. the ambition for the Post Office site and its integration into the tunnel entrance

Can we provide him with this?

Thanks

[REDACTED]  
Head of Inward Investment  
+ [REDACTED]  
[REDACTED]

**BRISTOL**<sup>+</sup>**BATH**

**ENGINE  
SHED**



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[REDACTED]

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**From:** [REDACTED]@bristolandbath.co.uk>  
**Sent:** 07 May 2015 17:24  
**To:** [REDACTED]  
**Cc:** [REDACTED]; Robert Orrett  
**Subject:** RE: Bath & Bristol

Hi [REDACTED]

Looking forward to catching up tomorrow.

To confirm we will meet at 10am tomorrow at the Engine Shed to meet [REDACTED] and [REDACTED] from Bath & North East Somerset Council. To discuss the L&G/RIO investment fund and its possible relevance to development on Bath Quays North and Bath Quays South.

I spoke to Robert today and he confirmed he is meeting you tomorrow at 2. His preference for location is at his office at 100 Temple Street. The BCC office is right across the road from us so I will point you in the right direction when we wrap up.

See you tomorrow.

Thanks

[REDACTED]  
Head of Inward Investment  
[REDACTED]

---

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**From:** [REDACTED]@lgim.com]  
**Sent:** 20 April 2015 08:22  
**To:** [REDACTED]  
**Cc:** [REDACTED]; Robert Orrett; [REDACTED]  
**Subject:** RE: Bath & Bristol

Dear [REDACTED]

It sounds like [REDACTED] is currently scheduled to meet Bristol on the 7th and I'm meeting Bath in the Engine Shed and then Rob for lunch on the 8th?

Many thanks,

[REDACTED]



[REDACTED]  
[REDACTED]  
Head of Public Sector Partnerships

[REDACTED]  
[REDACTED]  
[REDACTED]  
[lgim.com](mailto:[REDACTED]@lgim.com)

Team Coordinator: [REDACTED] [@lgim.com](mailto:[REDACTED]@lgim.com)

[www.lgim.com](http://www.lgim.com)

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-----Original Message-----

**From:** [REDACTED] [bristolandbath.co.uk](mailto:[REDACTED]@bristolandbath.co.uk)  
**Sent:** Monday, April 20, 2015 07:59 AM GMT Standard Time  
**To:** [REDACTED]  
**Cc:** [REDACTED]; Robert Orrett  
**Subject:** RE: Bath & Bristol

Hi [REDACTED]

I assume you are talking about the 8<sup>th</sup> for the meeting with Bath. That is confirmed for 10am at the Engine Shed, where we last met. I am not aware of any arrangements with Robert Orrett but I can check it and come back to you.

Thanks

[REDACTED]  
Head of Inward Investment  
[REDACTED]

---

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**From:** [REDACTED] [@lgim.com](mailto:[REDACTED]@lgim.com)  
**Sent:** 17 April 2015 17:28  
**To:** [REDACTED]  
**Cc:** [REDACTED]  
**Subject:** RE: Bath & Bristol

OK: I'm sadly in Manchester on the 7<sup>th</sup>. Let me catch up with [REDACTED] when he's back from leave and we can decide how to take this forward at our end.

In the meantime, could I just confirm that both the meeting with Bath and the lunch with Rob Orrett are currently arranged for the 7<sup>th</sup>? I'm just trying to ascertain which parts are arranged for which day as I understand the lunch with Rob may have been arranged directly with Anna for the 8<sup>th</sup>?

[REDACTED]  
[REDACTED]  
Head of Public Sector Partnerships

Legal & General Property  
[REDACTED]  
[REDACTED]  
[REDACTED]@lgim.com

Team Coordinator: [REDACTED]@lgim.com

[www.lgim.com](http://www.lgim.com)



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---

**From:** [REDACTED]@bristolandbath.co.uk]

**Sent:** 17 April 2015 17:21

**To:** [REDACTED]  
[REDACTED]

**Subject:** RE: Bath & Bristol

Sorry I meant the 7<sup>th</sup>!

Sent from my Windows Phone

---

**From:** [REDACTED]

**Sent:** 17/04/2015 17:00

**To:** [REDACTED]  
[REDACTED]

**Subject:** RE: Bath & Bristol

Dear [REDACTED]

For some reason, we're holding the 8<sup>th</sup> in my diary for a meeting with you at 10am, and lunch with Rob Orrett at noon – not the 7<sup>th</sup>? I've cc'd [REDACTED] in the hope they might be able to shed some light on this, but think the 8<sup>th</sup> was arranged directly with you?

Many thanks,  
[REDACTED]  
[REDACTED]

Head of Public Sector Partnerships

Legal & General Property  
[REDACTED]  
[REDACTED]  
[REDACTED]@lgim.com

[REDACTED]@lgim.com

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---

**From:** [REDACTED]@bristolandbath.co.uk]

**Sent:** 17 April 2015 14:26

**To:** [REDACTED]

**Subject:** RE: Bath

Hi [REDACTED]

Hope you are well. I just wanted to double check we have everything straight for our meeting on the 7 May.

I notice you are not on the list of attendees and I know this was set up between [REDACTED] (I think) and Alistair Reid following the meeting in MIPIM which you weren't at. Then we obviously had a good after MIPIM that landed on a useful way of following up which neither Alistair or [REDACTED] was at so I am conscious there may be a little disconnect.

It is all squared on our side but can you confirm everything is confirmed at your end? We can then work up an agenda for the session.

Thanks

[REDACTED]  
Head of Inward Investment  
[REDACTED]

---

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**From:** [REDACTED] [@lgim.com](mailto:[REDACTED]@lgim.com)

**Sent:** 26 March 2015 15:53

**To:** [REDACTED]  
[REDACTED]

**Subject:** Re: Bath

Dear [REDACTED]

Good to hear from you. I'd be happy to make a return trip.

Would you mind liaising with [REDACTED], cc'd? I think she's also trying to get something in the diary with Rob Orrett.

All the best,

[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED] [lgim.com](mailto:[REDACTED]@lgim.com)

Team Coordinator: [REDACTED] [@lgim.com](mailto:[REDACTED]@lgim.com)

---

**From:** [REDACTED] [bristolandbath.co.uk](mailto:bristolandbath.co.uk)  
**Sent:** Tuesday, March 24, 2015 04:54 PM  
**To:** [REDACTED]  
**Subject:** Bath

Hi [REDACTED]

Hope you are well. I think we have now got a date for the follow-up discussion with Bristol City Council in May. I have now also spoken to Bath and North East Somerset Council and they are interested in learning more as well. Do you think we could tack on a slot before or after our meeting with Bristol to talk to BANES? I am sure they would be happy to come to Bristol for any conversation.

Thanks



BRISTOL+BATH

ENGINE  
SHED



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[REDACTED]

---

**From:** Alistair Reid  
**Sent:** 03 February 2015 18:10  
**To:** [REDACTED]  
[REDACTED]@bristolandbath.co.uk); Robert Orrett; [REDACTED]  
**Subject:** RE: Bristol Temple Meads

[REDACTED]

Thank you for the follow up. I am copying in my colleague [REDACTED] at Invest in Bristol and Bath who is putting together our schedule for MIPIM. We'll confirm asap as to what we can do but it would be great to meet.

In terms of a meeting in Bristol with [REDACTED], I am copying one of our assistants [REDACTED] who will put some time into matching diaries. If Robert Orrett, our Property Director is available he may join. Robert will also be in MIPIM.

I will follow up with a note on Redcliffe Way.

Regards

Alistair Reid  
Service Director - Economy

[REDACTED]

**From:** [REDACTED]@gmail.com [REDACTED] On Behalf Of [REDACTED]  
**Sent:** 03 February 2015 10:34  
**To:** Alistair Reid  
**Subject:** Bristol Temple Meads

[REDACTED]

It was a pleasure to meet you last Friday. Having looked on the website the designs for the arena are looking fantastic.

As I mentioned we are really keen to investigate the wider opportunity on this site with L&G, and have taken on board your comments about employment use and are discussing with RTKL this week. I mentioned that I thought it would be worth meeting up with [REDACTED], MD of property and infrastructure for Legal and General at MIPIM next month. I have managed to get two half hour slots in his diary to see if either work for you. He could do 6pm on Wednesday 11th March or 11am on Thursday 12th March.

In the meantime I think following on from our next evolution of thoughts on site mix it would be sensible to come down to Bristol with [REDACTED], Head of Residential for L&G. I am sure both you and he will have crazy diaries, but if I get some options from him as he would need to clear at least half a day and then come back to you - is it worth looking in February or is your diary already fully booked?

We would also be keen to have a look at Redcliffe Way, if you wouldn't mind putting us on the list for any information/process you are running on the site.

Thanks and best wishes

[REDACTED]

--

[REDACTED]

CEO

[REDACTED] [lodestonecapital.co.uk](http://lodestonecapital.co.uk)

Mobile: [REDACTED]

Web: [lodestonecapital.co.uk](http://lodestonecapital.co.uk)

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LLP registered number OC377967

[REDACTED]

---

**From:** Alistair Reid  
**Sent:** 07 January 2016 11:20  
**To:** [REDACTED]; Robert Orrett  
**Subject:** RE: L&G and BCC

Agreed.

---

**From:** [REDACTED] [\[REDACTED\]@bristolandbath.co.uk](mailto:[REDACTED]@bristolandbath.co.uk)  
**Sent:** 07 January 2016 07:59  
**To:** Alistair Reid; Robert Orrett  
**Subject:** FW: L&G and BCC

Could do with speaking about this on Tuesday too.

[REDACTED]  
Head of Inward Investment  
[REDACTED]

---

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**From:** [REDACTED] [\[REDACTED\]@group.landg.com](mailto:[REDACTED]@group.landg.com)  
**Sent:** 04 January 2016 11:06  
**To:** Alistair Reid <[alistair.reid@bristol.gov.uk](mailto:alistair.reid@bristol.gov.uk)>; [REDACTED] [\[REDACTED\]@bristolandbath.co.uk](mailto:[REDACTED]@bristolandbath.co.uk)>; [REDACTED] [\[REDACTED\]@bristol.gov.uk](mailto:[REDACTED]@bristol.gov.uk)>  
**Cc:** [REDACTED] [\[REDACTED\]@lgim.com](mailto:[REDACTED]@lgim.com)>  
**Subject:** L&G and BCC

Hi Alistair,

Happy New Year and I hope things are well with you.

Following up from our meeting in the summer this is just a quick email to enquire about your master planning progress and to emphasise L&G remains interested in being a long term development partner.

I have copied my colleague [REDACTED] into this email. Tom led the deal to acquire Cardiff city centre with a local developer and he might be a useful contact for you to help progress your funding partner discussions.

All the best,

[REDACTED]  
Head of Transactions  
L&G Capital  
[REDACTED]

█

## EVERY DAY MATTERS.

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[REDACTED]

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**From:** [REDACTED]@bristolandbath.co.uk>  
**Sent:** 20 March 2015 11:43  
**To:** [REDACTED]; Robert Orrett; Alistair Reid  
**Cc:** [REDACTED]  
**Subject:** RE: Mipim

Likewise I am available.

Thanks

[REDACTED]  
Head of Inward Investment  
[REDACTED]

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[REDACTED]@bristol.gov.uk]  
**Sent:** 20 March 2015 10:48  
**To:** Robert Orrett; Alistair Reid  
**Cc:** [REDACTED]  
**Subject:** RE: Mipim

I will confirm 7 May. Yes it's election day.

Regards  
[REDACTED]

---

**From:** Robert Orrett  
**Sent:** 19 March 2015 19:49  
**To:** Alistair Reid; [REDACTED]  
[REDACTED]@bristolandbath.co.uk'; [REDACTED]  
**Subject:** Re: Mipim

I am around if needed. Is that the election day?

---

**From:** Alistair Reid  
**Sent:** Thursday, March 19, 2015 05:16 PM  
**To:** [REDACTED]  
**Cc:** [REDACTED]@bristolandbath.co.uk); [REDACTED]@bristolandbath.co.uk>; Robert Orrett; [REDACTED]  
**Subject:** RE: Mipim

yes

---

**From:** [REDACTED]  
**Sent:** 19 March 2015 17:07

**To:** Alistair Reid  
**Cc:** [REDACTED]@bristolandbath.co.uk); Robert Orrett; [REDACTED]  
**Subject:** RE: Mipim

Hi Alistair

The 7<sup>th</sup> May is OK for you, but Barra is on leave. Are you happy to stick with 7<sup>th</sup> May, before we confirm with [REDACTED]

Thanks.  
[REDACTED]

---

**From:** Alistair Reid  
**Sent:** 19 March 2015 16:03  
**To:** [REDACTED]  
**Cc:** [REDACTED]@bristolandbath.co.uk); Robert Orrett  
**Subject:** FW: Mipim

Diary please, with pre meeting involving above and [REDACTED] Depending on time we may arrange a Barra fly past.

**From:** [REDACTED]@gmail.com [REDACTED]@gmail.com] On Behalf Of [REDACTED]

**Sent:** 19 March 2015 15:29  
**To:** Alistair Reid; [REDACTED]@bristolandbath.co.uk; Robert Orrett  
**Cc:** [REDACTED]  
**Subject:** Mipim

Dear all

Thank you for your time at Mipim to meet with L&G. Given diaries I felt it was opportune to capture some time whilst we were all in the same place. Alistair, one of the next steps you mentioned was a tour of the sites and discussion of the potential wider agenda for regeneration and supporting infrastructure in Bristol. The first date I have been able to get in [REDACTED] diary for him to come down to Bristol is 7th May. Would that work for you? If so I will see who else at L&G should usefully attend.

Thanks  
Becky

--

[REDACTED]  
CEO  
[REDACTED]@lodestonecapital.co.uk  
Mobile [REDACTED]  
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[REDACTED]

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**From:** [REDACTED]@lgim.com>  
**Sent:** 04 August 2015 17:11  
**To:** Robert Orrett  
**Cc:** [REDACTED]  
**Subject:** Potential Bristol / L&G Investment Partnership

Dear Robert,

I hope this finds you well and enjoying the summer?

I just wanted to drop you a quick line to pick up on some of the points from our meeting back in May:

- 1) **Engine Shed II:** You mentioned that a paper was due to go to the LEP on the 1<sup>st</sup> of June, with a view to progressing this development. As and when you're ready to do so, we'd be happy to explore options as to how we might provide the long term capital investment to make it happen.
- 2) **PRS/Build to Rent site opposite the Double Tree Hilton:** if I remember rightly, you mentioned you were due to engage an advisor to assist with bringing this community-led scheme forward?

There are also a couple of additional schemes involving BCC that various agents have put to my team recently. It would be helpful to get a high level steer from you on these.

Would you be free for a call to discuss? I'm at my desk tomorrow morning from 9:30am – 12:30pm, or otherwise please do let Selena, cc'd, have some options that work for you.

All the best,

[REDACTED]

[REDACTED]  
**Head of Public Sector Partnerships**

[REDACTED]  
[REDACTED]  
[REDACTED] [lgim.com](mailto:[REDACTED]@lgim.com)

**Team Coordinator:** [REDACTED] [@lgim.com](mailto:[REDACTED]@lgim.com)

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[REDACTED]

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[REDACTED]

[REDACTED]



[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]





EVERY DAY MATTERS.

---

**From:** [REDACTED]  
**Sent:** 13 March 2015 11:42  
**To:** robert.orrett@bristol.gov.uk; [REDACTED]  
**Cc:** [REDACTED]  
**Subject:** Re: today

Dear Robert,

Thank you for this. I'm on the Blackberry, so can't access our itinerary for the day, but [REDACTED] would you mind letting me know if we have a slot at this point, please?

All the best,

[REDACTED]

[REDACTED]

Head of Public Sector Partnerships  
Legal & General Property  
One Coleman Street, London EC2R 5AA

[REDACTED]  
[REDACTED]@lgim.com

Team Coordinator: [REDACTED]@lgim.com

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**From:** Robert Orrett [<mailto:robert.orrett@bristol.gov.uk>]  
**Sent:** Thursday, March 12, 2015 06:02 PM  
**To:** [REDACTED]  
**Subject:** Fw: today

[REDACTED]

It would be good at least to say hello. I have a diary gap 12.30 - 1.30 when I could come and find you?

[REDACTED]

---

**From:** [REDACTED]@lgim.com]  
**Sent:** Thursday, March 12, 2015 03:51 PM  
**To:** Robert Orrett  
**Cc:** [REDACTED]@lgim.com>  
**Subject:** RE: today

Robert,

I'm on holiday tomorrow and I haven't heard back from you regarding meeting [REDACTED] in Bristol on Monday afternoon. If you do have availability and would like to meet [REDACTED], would you mind arranging directly with him.

Many thanks, [REDACTED]

---

**From:** [REDACTED] 11:20  
**To:** Robert Orrett ([robert.orratt@bristol.gov.uk](mailto:robert.orratt@bristol.gov.uk))  
**Subject:** RE: today

Robert,

[REDACTED] isn't available at 7pm and he won't be attending the BCC/Lodestone meeting with Bill.

Alternatively, [REDACTED] is going to be in Bristol, Temple Meads on Monday, 16<sup>th</sup> and would be available to meet you at around 1:00/1:30pm, if you're available?

Kind regards, [REDACTED]

---

**From:** [REDACTED] [@bristol.gov.uk](mailto:[REDACTED]@bristol.gov.uk)  
**Sent:** 11 March 2015 06:50  
**To:** [REDACTED]  
**Subject:** today

[REDACTED]

I think we will have to miss out then. Will I meet [REDACTED] when we meet [REDACTED] and [REDACTED] We have a gap after that (7pm) if of interest.

---

**From:** [REDACTED] [@lgim.com](mailto:[REDACTED]@lgim.com)  
**Sent:** 10 March 2015 14:30  
**To:** Robert Orrett  
**Subject:** RE: 10 Downing Street Follow-up

Robert,

Sorry, but [REDACTED] is no longer available at 2:30pm or 5/5:30pm tomorrow, as he is now speaking at an event.

[REDACTED] would still like to meet with you whilst at MIPIM - could you please tell me when you are available?

Kind regards, [REDACTED]

[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]  
[@lgim.com](mailto:[REDACTED]@lgim.com)  
[www.lgim.com](http://www.lgim.com)

---

**From:** Robert Orrett [<mailto:robert.orratt@bristol.gov.uk>]  
**Sent:** 10 March 2015 07:38  
**To:** [REDACTED]  
**Subject:** RE: 10 Downing Street Follow-up

Do you still want to meet up ahead of the meeting with [REDACTED] I could be around for 20 minutes immediately before or around 2.30 on Wednesday?

Robert

---

**From:** [REDACTED]@lgim.com]  
**Sent:** 11 February 2015 17:08  
**To:** Robert Orrett  
**Cc:** [REDACTED]  
**Subject:** RE: 10 Downing Street Follow-up

Dear Robert,

Just to tie up some loose ends re: MIPIM, I believe [REDACTED] (my Managing Director, who you met at 10 Downing St) has a meeting with someone from BCC and Lodestone at 6pm on the Wednesday to discuss the Arena PRS scheme. Would that be you and/o [REDACTED] I'd suggest we should probably have at least some of our meeting separately from Lodestone, as we would not expect them to be involved in every investment we make in Bristol! Perhaps we should meet beforehand (say 5pm / 5:30pm?), and then join the Lodestone meeting at the Majestic afterwards?

Please do let [REDACTED] cc'd, know what works best for you so that we can book it into the schedule.

All the best,

[REDACTED]

[REDACTED]  
Head of Public Sector Partnerships

[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]@lgim.com

Team Coordinator: [REDACTED]@lgim.com

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**From:** [REDACTED]  
**Sent:** 03 February 2015 17:25  
**To:** Robert Orrett  
**Cc:** [REDACTED]  
**Subject:** RE: 10 Downing Street Follow-up

Thank you [REDACTED]: shall I wait to see how the other two respond? If positive, we could get a conversation in place at MIPIM, then a follow up post-MIPIM back in Bristol to look at some specific sites?

Would you like to give [REDACTED] cc'd, some options to meet up at MIPIM in the meantime? I'm afraid my breakfasts are all gone, but some options from 11am onwards would be great.

All the best,

[REDACTED]




[Redacted]

[Redacted]  
[Redacted]  
[Redacted] [@lgim.com](mailto:[Redacted]@lgim.com)

Team Coordinator: [Redacted] [@lgim.com](mailto:[Redacted]@lgim.com)

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**From:** [Redacted] [@bristol.gov.uk](mailto:[Redacted]@bristol.gov.uk)  
**Sent:** 03 February 2015 17:09  
**To:** [Redacted]  
**Cc:** [Redacted]  
**Subject:** Re: 10 Downing Street Follow-up

[Redacted]

It's the penalty for an unusual surname.

I would be keen to meet up, to discuss Arena Island and a wider view.

Current plan is that Matt, Alistair Reid (director - Economy) and I will be at MIPIM.

Robert

---

**From:** [Redacted]  
**To:** Robert Orrett  
**Subject:** FW: 10 Downing Street Follow-up

Robert,

My apologies: I missed the second 't' off your surname.

All the best,

[Redacted]

[Redacted]  
Head of Public Sector Partnerships

[Redacted]  
[Redacted]  
[Redacted] [@lgim.com](mailto:[Redacted]@lgim.com)

Team Coordinator: [Redacted] [@lgim.com](mailto:[Redacted]@lgim.com)

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**From:** [REDACTED]  
**Sent:** 03 February 2015 16:59  
**To:** [REDACTED]@bristolandbath.co.uk; barra@bristol.gov.uk; robert.orret@bristol.gov.uk  
**Cc:** [REDACTED]  
**Subject:** FW: 10 Downing Street Follow-up

Dear [REDACTED] Barra, and Robert,

I hope this finds you well. I wanted to drop you a quick line as I understand you all met various members of L&G's team at the Downing St event last week.

[REDACTED], I understand from your email to [REDACTED] below that it would be worth our exploring a 'package' of potential investments with you. Barra and Robert, [REDACTED] wanted me to follow up his conversation with you – particularly on the Bristol Arena scheme and its surrounding Affordable/PRS units, to see if we might provide some investment to help bring that forward. (Barra, I've remembered our conversation when I visited just before Christmas – hence not rushing to get in touch in the intervening months!)

In the first instance, perhaps it would be worth arranging a follow up trip to Bristol to explore opportunities with [REDACTED] and catch up with Barra and Robert on the Arena and its PRS (and any other projects you think worth mentioning – perhaps worth a quick catch up on Colston Hall too?). If that sounds like a good plan to you all, I'd be happy to come over. Would you mind giving Selena, cc'd, some options that work for you – ideally in March or April, unless there's a particular urgency at your end?

All the best,

[REDACTED]

PS. Also, will any of you be at MIPIM this year?

[REDACTED]  
Head of Public Sector Partnerships

[REDACTED]  
[REDACTED]  
[REDACTED]  
[REDACTED]@lgim.com

Team Coordinator: [REDACTED]@lgim.com

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**From:** [REDACTED]@bristolandbath.co.uk]  
**Sent:** Friday, January 30, 2015 10:09 AM  
**To:** [REDACTED]  
**Cc:** [REDACTED]@wessexwater.co.uk [REDACTED]@wessexwater.co.uk>  
**Subject:** 10 Downing Street Follow-up

Dear [REDACTED]

Following your conversation with [REDACTED] 10 Downing Street on Tuesday I am writing to arrange a follow-up visit to the West of England in the near future.

I understand [REDACTED] spoke to you about creating a diverse package of investments for L&G across low carbon, technology, property and infrastructure.

On that basis we would be delighted to host a team on any day that is appropriate to explore those opportunities and help us to build the right package. I should also mention that we are meeting [REDACTED] your regional director on 16 March which I assume will tie in with this to some extent.

I look forward to hearing from you soon.

Regards,



Head of Inward Investment



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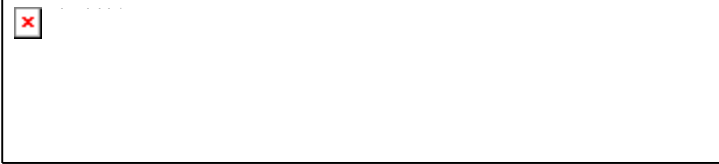
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