

Financials

The breakdown of in-house Catering turnover for 2007/08:

Location	Catering	Vending Commission	In House Hospitality
St Peter's	369400	6000	93700
Murray Cafe	95000	9500	19000 (Exec Service)
Ashburne House	52000	1200	0
Total	516,400	16,700	112,700

The confirmed turnover of the concession operations for 2007/08:

Location	Outlet	Per Annum
City Campus	GJs Priestman	62.000
St Peters	GJs Reg Vardy	58,000
City Campus	Greggs Gateway	270,000
Total		390,000

The breakdown of hospitality turnover for 2007/08:

Location	Outlet	Per Annum
City Campus	Executive Hospitality	19000
City Campus	Outsourced Service	75000
St Peters Campus	Prospect Building	93700
The Industry Centre	Outsourced Hospitality	Est 40000
Total		£227,700

The breakdown of vending turnover for 2007/08:

Type of Vending	Approx Per Annum
Hot drinks, Snacks, ONE water	38000
Cold bottled drinks	20000
Total	58,000

Financials: Summary Estimated Potential Turnover 09/10 by LOT Excluding Concessions.

LOT	Income Stream	Estimated Turnover
1	Delivered Hospitality City Campus	100,000
2	Murray Cafe	90,000
3	City Space Food Court including Ashburne Population	279,000
4	City Lounge/Retail	No estimate.
5	Delivered Hospitality St Peters Campus.	120,000
6	Coffee Pod. Reg Vardy Building.	60000
7	Retail Shop. St Peters Campus.	No estimate.
8	Prospect Building Food Court.	487,000
9	Ashburne Cafe	52000 (included in city space income)
10	Vending	70000
Total		1,206,000

Assumptions:

- Figures based on aspirational vision for each lot.
- Potential to increase hospitality turnover through the Industry Centre and St Peters Gate.
- No forecast has been produced for the retail shop at St Peters.
- City Space figures include Ashburne (relocating in 2010)
- No forecast has been produced for City Lounge/Retail. City Space income will require revising once the use of the city lounge space is agreed.
- Murray Café is based on current trading weeks. Figures will require revision in conjunction with the affect of City Space catering on business levels.

Financials: 09/10. Category Summary.

Potential Hospitality Turnover 09/10

LOT	Site	Estimated Turnover
1	City Campus	100,000
5	St Peters	120000
Total		220000

Note: Potential to increase income through the Industry Centre and St Peters Gate. Potential to increase hospitality provided for events and conferencing.

Potential Vending Turnover 09/10

LOT	Estimated Turnover
Vending	70000
Total	70000

Note: City Space will be an additional vending site.

Potential Counter Cash Turnover 09/10

LOT	Site	Estimated Turnover
7	St Peters Prospect	487,000
5	Reg Vardy Coffee Pod	60,000
3	City Space	279,000
2	Murray Cafe	90,000
Total		916,000