

From: [Steven Pilsworth](#)
To: [Scott Crudgington](#); [Owen Mapley](#)
Subject: FW: Hertfordshire discussion document
Date: 15 November 2019 16:34:07

Just to update on progress:

- [section 40](#) has sent letter of engagement and terms of business (LoE attached)
- I've reviewed LoE – seems consistent with their original discussion document offer (I have one small query on deliverables that I have raised with [section 40](#))
- We can direct award through a single tender action. I've drafted the paperwork (also attached). Whilst it refers to be sent back to Procurement, for confidential items we can retain

Should be able to sign and return LoE early next week prior to initial meeting on Thursday 18th

Steven

Steven Pilsworth

Assistant Director Finance

Resources

Postal Point CHO208

Hertfordshire County Council, County Hall, Pegs Lane, Hertford, SG13 8DE

t: [section 40](#) **Comnet / Internal:** 25737

From: Owen Mapley <[xxxx.xxxxxx@xxxxxxxxxxxxx.xxx.xx](#)>

Sent: 12 November 2019 14:42

To: [section 40](#) @pwc.com; Scott Crudgington <[xxxxx.xxxxxxx@xxxxxxxxxxxxx.xxx.xx](#)>; Steven Pilsworth <[xxxxxx.xxxxxxx@xxxxxxxxxxxxx.xxx.xx](#)>

Subject: Fwd: Hertfordshire discussion document

Further to discussions of recent days, can i electronically introduce Steven Pilsworth (HCC's AD Finance) and [section 40](#) (PWC Lead Partner) to discuss how to progress the commercials/legal to pursue this work asap - ideally looking to have a kick off meeting early next week ([section 40](#) and [section 40](#) on the case).

Scott will act as key lead on our side, with me acting as overall sponsor.

Owen

Owen Mapley

Chief Executive

Hertfordshire County Council

County Hall, Pegs Lane, Hertford, SG13 8DE

Tel: [section 40](#) (Comnet ext. 25200)

E-mail: [xxxx.xxxxxx@xxxxxxxxxxxxx.xxx.xx](#)

From: [section 40](#) (UK) <[section 40](#) @pwc.com>

Sent: Wednesday, November 6, 2019 6:00:19 PM

To: Owen Mapley <[xxxx.xxxxxx@xxxxxxxxxxxxx.xxx.xx](#)>

Subject: Hertfordshire discussion document

Hi Owen,

I hope all is well with you and in the end you had some quality time to relax with the family last week.

Please find attached a short proposal to undertake the work that we discussed together. I know we have some time in the diary on Monday to talk through again and make any amendments to meet your and the Leader's need.

The fee for this work is c£50k but I'm happy to discount this closer to £42k to help demonstrate our investment at this stage.

Would also be good to talk through a couple of other things on Monday - integrated care / health and our new regional office move to Watford - there are a couple of fellow partners it would be good if I could introduce you to on both of these.

Look forward to speaking soon.

section
40

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