

RESTRICTED – COMMERCIAL

**NORTHROP GRUMMAN**

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11 February 2008

National Policing Improvement Agency  
10<sup>th</sup> Floor, New King's Beam House  
22 Upper Ground  
London, SE1 9QY, UK

Attention:



Cc: Ms Sue Moffatt  
Mr Nick Deyes

Subject: Transmittal of Northrop Grumman Contract Change Note 050 (CCN050),  
“LANTERN Service Expansion”

References: (1) NPIA (S. Moffatt) request 7/8 November 2008  
(2) Authority / Northrop Grumman Contract No. 3333

Dear Lynda,

Northrop Grumman is pleased to propose a firm price for Contract Change Note 050 (CCN050), “LANTERN Service Expansion” to provide the mobile fingerprint readers (MFRs), implementation of additional central services, deployment, support and provision of service for up to 2,500 additional LANTERN units for a three (3) year period of performance. As requested in the reference (1) meeting, this proposal provides services for England and Wales.

CCN050 provides an expansion of the effective and field-tested LANTERN service to a greater number of police forces throughout England and Wales, making fingerprint identification readily available to more officers in the pursuit of their duties. This CCN050 provides not only additional MFRs, with spares and warranty service, but also implementation of customised MFR software designed to meet requirements unique to LANTERN. Included in the LANTERN Service Expansion is an expansion of the Central services where fingerprint data is maintained and searches are performed. Higher capacity computational resources will be implemented to process a larger workload of searches.

To maximise the Authority's cost savings, this CCN050 allows the one time purchase of a three year service for the following quantities of MFRs:

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Service for MFR Quantity:	Service Price Per Unit	Total Service Price
500	£11,070	£5,535,074
1,000	£8,927	£8,926,736
1,500	£8,144	£12,216,435
2,000	£7,613	£15,225,511
2,500	£7,174	£17,934,643

In addition, Northrop Grumman can provide an additional level of service expansion after 2,500 units. This option is not priced at this time. Northrop Grumman’s description of this CCN050 proposal, pricing, Contract Schedule changes, and assumptions and conditions are set out in the enclosed Contract Change Note 050.

This proposal assumes that LANTERN will search the Unified Collection. This proposal also caps the searching capacity at 335 searches per hour for each 500 units deployed. This is consistent with the usage patterns in the Lantern pilot as detailed in the Performance and Scalability report.

Northrop Grumman’s CCN050 proposal includes the following documents:

- Contract Change Note 050 (CCN050), “LANTERN Service Expansion”
- Attachment B-1, Contract Change Note 050 (CCN050), Part B-1, “Description”
- Attachment B-2, Contract Change Note 050 (CCN050), Part B-2, “Proposed High Level Schedule”
- Attachment B-3, Contract Change Note 050 (CCN050), Part B-3, “LANTERN Service Expansion Value for Money”

The Schedule for this CCN050 is to be agreed with the Authority upon acceptance of this CCN050.

If authorised to proceed, Northrop Grumman will update the baseline Contract Schedules as proposed in the attached Contract Change Note 050, (CCN050). All other existing contractual provisions remain unchanged.

This CCN050 is valid for a period of 60 days from date of receipt.

Rod Forry and Karen Hatcher are authorised to negotiate this CCN050 on behalf of Northrop Grumman.

Should you have any questions, please feel free to contact [REDACTED] or [REDACTED]

Kind regards,

[REDACTED]

Group Director of Contracts  
Commercial, State & Local Group

Attachments, as stated

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