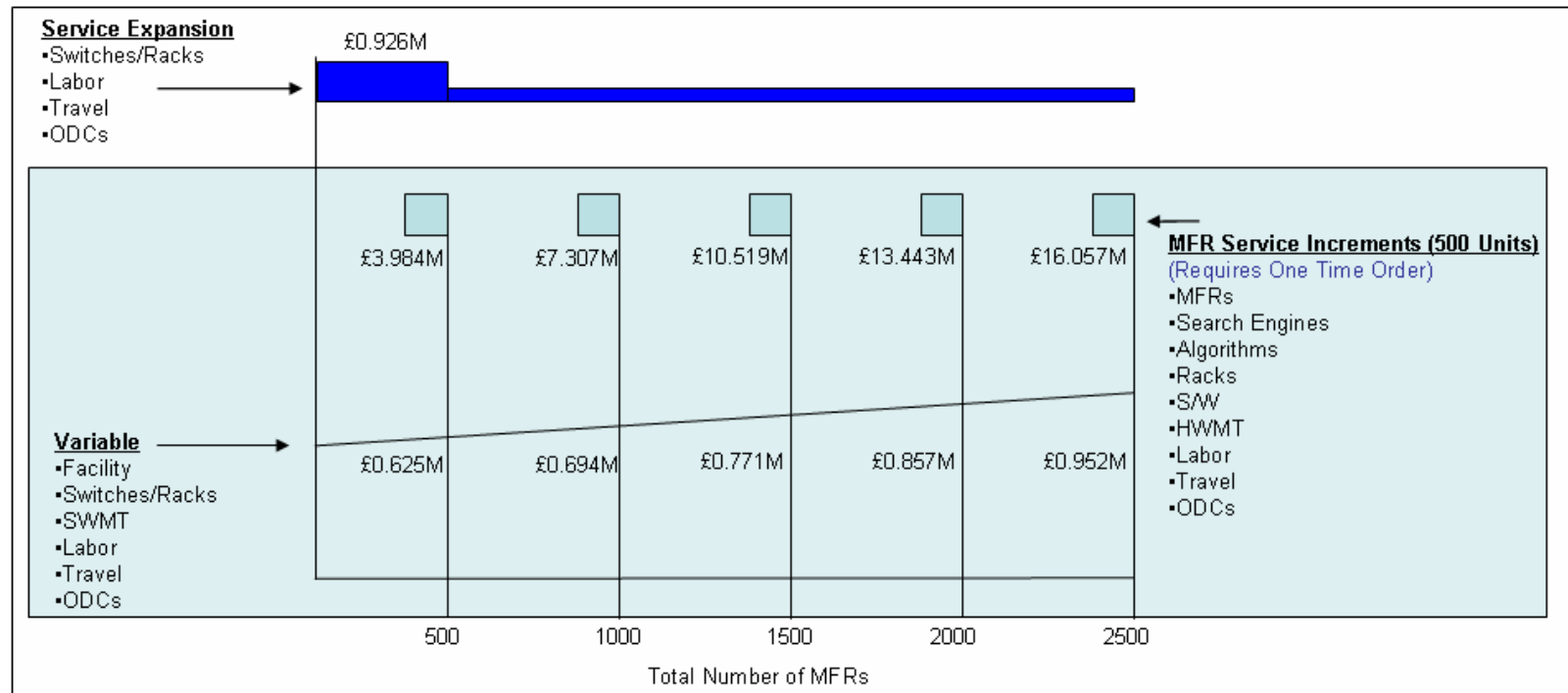




CCN050 Lantern Service Expansion Value for Money



Lantern Pricing Model					
Total Units	500	1000	1500	2000	2500
Service Expansion	£926,064	£926,064	£926,064	£926,064	£926,064
MFR Service Increments	£3,984,332	£7,306,585	£10,519,164	£13,442,550	£16,056,471
Variable	£624,678	£694,086	£771,207	£856,896	£952,107
Total	£5,535,074	£8,926,736	£12,216,435	£15,225,511	£17,934,643
Service Price (3 Years)	£11,070	£8,927	£8,144	£7,613	£7,174
Service Price per Unit	£3,690	£2,976	£2,715	£2,538	£2,391
Cum Reduction		-19%	-26%	-31%	-35%